

Cultural Sustainable Tourist Experience: strategic planning and management in the age of transition.

BOOST5 | Tecnopolis STP

Speaker: Maria Luisa Caringella - Expert in tourism - Regione Puglia Dpt. Tourism, Cultural Economy and Territorial Development

D3.3.2 Masterclasses Programme | 24.03.2023

European Regional Development Fund

CULTURAL SUSTAINABLE TOURIST EXPERIENCE: STRATEGIC PLANNING AND MANAGEMENT IN THE AGE OF TRANSITION. THE BENEFITS OF COMMUNITY PARTICIPATION IN HERITAGE INTERPRETATION

The objectives are to focus on the following themes:

- how to improve the entrepreneurial mind-set for sustainable cultural tourism
- how to face the present challenges in creating and promoting the cultural tourism experiences
- how to strengthen networking with local and international partners.

PART 1

The evolution of tourism as creative and innovative industry in the age of transition

PART 2

The paradigm shift of product development and its meaning for strategic planning and management



PART 3

How cultural tourism helps the development of sustainable tourism and the role of community to coproduce cultural tourism.







PART 1 THE EVOLUTION OF TOURISM AS CREATIVE AND INNOVATIVE INDUSTRY IN THE AGE OF TRANSITION







WHY AGE OF TRANSITION? **VUCA & BANI MODELS HELP US TO FIGURE OUT THE CHALLENGES IN THE WORLD**

* Warren Bennis – Burt Nanus Leaders the strategies for taking charge 1985 *James Cascio Futurist published a post Facing the age of Chaos in 2020

We have to face new challanges and new acronyms are born to give words to describe the easiest way to present the uncertainty

VUCA AND BANI are acronyms to focus the strategic keywords to describe the uncertainty and help Leaders and organizations to face challanges

VUCA*

VOLATILITY **UNCERTAINTY C**OMPLEXITY **A**MBIGUITY

BANI*

BRITTLE **A**NXIOUS **NON-LINEAR** INCOMPREHENSIBLE









VUCA MODEL*

VOLATILE VS VISION

Topic: Rapid and unexpected challenges *Tool:* Knowledge about it is often available

UNCERTAINTY VS UNDERSTANDING

Topic: Unpredictability, indecisiveness *Tool:* Investing in information, interpret it, identify opportunities

COMPLEXITY VS CLARITY

Topic: interconnected situations, data overload, mistake

Tool: focus on whats counts, Trust, transparency

AMBIGUITY VS

Topic: Unclear cause, action, No precedents exist doubt, Delays *Tool*:flexibility and respond effectively

AGILITY

*Create future, think Vuca! – vuca-world.org

BANI MODEL*

BRITTLE VS CAPACITY AND RESILIENCE

Topic: Disasters are possible in every moment. *Tool*: it requires **capacity** and **resilience**.

ANXIOUS VS EMPATHY AND MINDFULNESS

Topic: uncertainty causes anxiety. *Tool:* we need **empathy** and **mindfulness**.

NON LINEAR VS CONTEXT AND ADAPTIVITY

Topic: events seems without connections. *Tool*: it calls for **context** and **adaptivity**

INCOMPREHENSIBLE VS TRANSPARENC AND **INTUITION**

Topic: we find answer with no sense incomprehensible *Tool*: **transparency** and **intuition**





WHY AGE OF TRANSITION? THE TECHONOLOGY IS LEADING US INTO THE **IMAGINATION AGE (Rita J KING)**

INDUSTRIAL AGE

The goods produced were tangible and easy for our brain to understand. The idea of productivity is to produce more things faster

INFORMATION AGE

According the Unated Nations Public Administration Network the information age has been formed by capitalizing on computer microminiaturization advances which led to modernized information systems and internet communications as driving force of social evolution

The value is created by analysis, data, algorytms....

IMAGINATION AGE, TRANSITION AGE TO INTELLIGENCE AGE

The tecnologies like virtual reality, augmneted, reality, web 3, generative AI... will change the way human interact with each other and create economic and social structure. Creativity and imagination will become the primary creators of economic value

INTELLIGENCE AGE

The world that is arriving is one where we can imagine everything and experience these virtual worlds alongside our friends. You'll speak entire worlds into experiences







IS IT REAL?

Artificial **Intelligence 2033**

Even today Artificial Intelligence knows human well enough to beat the world's best chess player. But by 2033 artificial intelligence will act like humans, to extent it'll have a personality

This will mean artificial intelligence will be able to get to know us the same way people do.

Data in 2033

Artificial intelligence will be clever. But it'll need people's data to power it. A main use of data in 2033 will be to personalize that are the currently same for everyone

2033

People with virtual reality devices will use them like they use the smartphone. This will mean virtual reality users will be able to interact with each other in computer generated environments with 4 times the image quality phones today have.

Touchless technology in 2033

Touchless system that are controlled by gestures rather than physically touching a device will be more widespread with their usage rising by 20% a year. These will reduce health risks

To get people to use touchless systems in 2033 the sharing data about people's biological measurements and physical characteristics will be encouraged

APPENDIX 1 DESCRIPTION OF TRAVEL IN 2033

Virtual Reality

The Planet in 2033

Climate change won't be solved in 2033. Global temperature's will still on course to increase by 36% Fahrenheit this century. But we'll be doing more to slow it down And it's effects will be more obvious than they are currently as we're expected to emit an extra 1 bn tons of carbon dioxide than we do now

Biometric data in 2033



TRAVELER TRIBES 2033 THE AMERICAS REGION

Work in 2033

Today's remote working trend where 73% of people work partly or totally remotely will still exist And virtual technology will allow for more remote working



northstor | amapeus

EUROPEAN UNION

HOW TOURISM IS CHANGING IN THE IMAGINATION AGE?

TOURISM IS AN ECOSYSTEM

NACE	Description	Share
(Rev. 2)		
H49	Land Transport and transport pipeline	0,45
H50	Water transport	0,22
H51	Air transport	0,91
Ι	Accommodation and food service activities	1
N79	Travel Agency, tour operator and other reservation service and related activities	1
N82	Office administrative, office support and other business support activities	1
R90-R92	Creative, arts and entertainment activities; libraries, archives, museums and other cultural activities; gambling and betting activities	0,66
R93	Sports activities and amusement and recreation activities	1

TRANSITION PATHWAY FOR TOURISM – DG GROW 2022

Tourism is essentially a horizontal activity that depends on and influences several sectors, and the success of the tourism industry lies in the synergies and sound interaction between them. For this reason, the value chains in the tourism ecosystem are complex. The whole tourism ecosystem comprises businesses that work in several sectors, including food and beverage services, on line information and services providers _ (touristic offices, digital platforms, travel technology providers) travel agents and tour operators, accommodation suppliers, -destination managing organizations, attractions and passenger transport, following the tourism ecosystem definition by _ European DG GROW Annual Single Market Report 2021. In this table the column "Share" shows the percent with which the _specific NACE code activities are considered to belong under tourism ecosystem (Council of the european Union Tourism in Europe for the next decade: sustainable, resilient, digital, global and social Brussel 27 may 2021)





TIPS 1 PARADIGM SHIFT IN TOURISTIC PRODUCT DEVELOPMENT FROM TOURISM ABOUT OBJECT AND MODEL OF SIGHTSEEING

TO MOTIVATIONAL TOURISM WITH CREATIVE AND INNOVATIVE EXPERIENCES AND MEANINGS

What do I want to se

TOURISM **OBJEC** SIGHTSEE

Andrea Ros

WHAT IS THE PRODUCT/SERVICE OF TOURISM INDUSTRY?

		Which	Could be a change life experience?
	How do i want to be	meaning has it in my life?	TRASFORMA TIONAL TOURISM
	involved in the life of destination	TOURISM OF MEANINGS	
2	TOURISM OF ACTIVITIES AND		
1 OF T/ EING	RELATIONS	250	222 B3 52 12
	ATT	Transformation Expanded Worldview Learning Nature	ure & Discovery Mental Health Fun & Thrills Connection Meaningful St

New adventure research 2017 ATTA



IN EXPERIENCE ECONOMY, YOUR WORK IS THEATRE ... WE RECOGNIZE IT IS A S A MODEL ... THAT MEANS DESIGN THE ELEMENTS THAT COME TOGETHER TO CREATE THE EXPERIENCE YOU HAVE TO UNDERTSAND THAT EXPERIENCES HAPPEN INSIDE PEOPLE, COMMODOTY IS A GOOD, SERVICE EXIST OUTSIDE OF US BUT EXPERIENCES HAPPEN INSIDE US

> There is an overlaps and shared values between transformational experience and creative experience

TRANSFORMATIONAL **EXPERIENCE**

TRANSFORMATION **INVOLVES EXPERIENCING A** DEEPER SHIFT IN THE BASIC PREMISES OF THOUGHT, FEELING AND ACTION (EDMUND O' SULLIVAN) A MIND EXPANDED DOESN'T EVER SHRINK BACH TO ITS ORIGINAL SIZE .

BY PINE & GILMORE

CREATIVE TOURISM IS TOURISM WHICH OFFERS VISITORS THE **OPPORTUNITY TO DEVELOP THEIR** CREATIVE POTENTIAL THROUGH CREATIVE TOURISM ACTIVE PARTECIPATION IN COURSES AND LIVING EXPERIENCES WHICH A CHARACTERISTIC OF HOLIDAY DESTINATION WHERE THEY ARE TAKEN.

BY CRISPIN RAYMOND-GREG RICHARDS /2020











1) CONSTANT INNOVATION OF PRODUCT DEVELOPMENT. IT'S A PROCESS

DESIGN INNOVATIVE EXPERIENCES REQUIRES:

2) STRATEGIC INTEGRATION OF **DIFFERENT PRODUCTION CHAINS** CONNECTED WITH TOURISM TO **CREATE SEAMLESS EXPERIENCE**

3) MULTIDISCIPLINARY APPROACH

WHAT ARE THE IMPACTS ?

TO CREATE A INNOVATIVE 1) **ENVIRONMENTS AND SPECIFIC EXPERTISE AND SKILLS**

EVOLUTION TOURISM INDUSTRY AS CREATIVE MEANS:

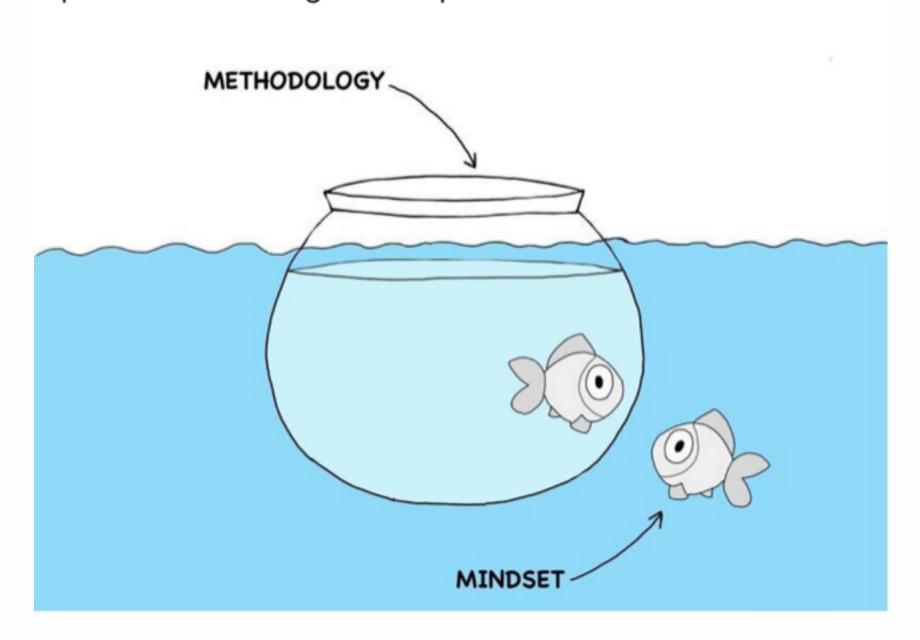
2) RE-SHAPE VALUE CHAINS TO FIT THE MODEL OF TRANSFORMATIONAL EXPERIENCE







WHAT DOES IT MEAN FOR YOU?



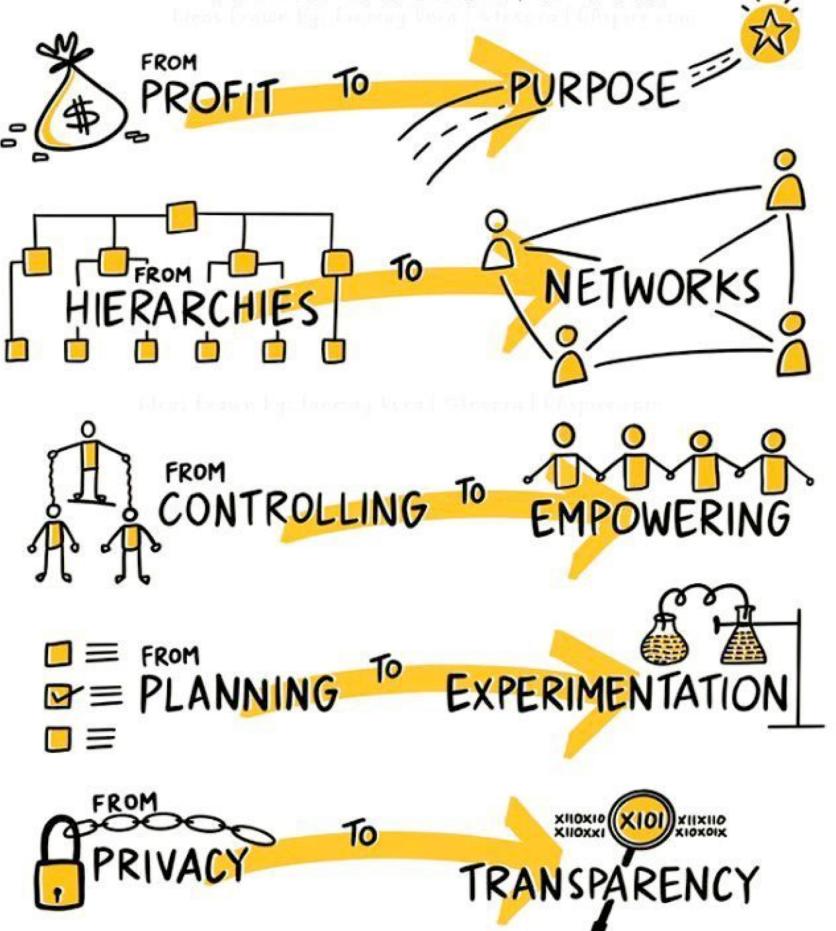
We need a new kind of approach to learn how to shift imagination from the periphery to the foundation of all knowledge

"The imagination is the ability to create" a mental model of something that doesn't exist yet"

"The Imagination machine"

MINDSET SHIFTS for organization transformation

AARON SACHS AND ANUPAM KUNDU, THOUGHTWORKS



Ideas Drawn by: Tanmay Vora | @tnvora | QAspire.com















HARVARD BUSINESS REVIEW PRESS- 2021



This book explains how imagination works in our brain and indicates case histories in businesses

For the authors too many companies have lost their ability to imagine and now we need imagination more than ever

The phases:

The Seduction: how to open yourself up to surprises

The Idea: how to generate new ideas

The Collision: how to rethink your idea based on real-world feedback

The Epidemic: how to spread an evolving idea to others

The New Ordinary: how to turn your novel idea into an accepted reality The Encore: how to repeat the process-again and again

For each phase you find:

Theory: description, mode of operation, blocks, business case studies, *Tools*: game to play, good questions to ask; organizational diagnostic

We do an exercise: I extract two questions of each phases from Interreg Organizational diagnostic tool Italy - Croatia

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EXERCISE THROUGH ORGANIZATIONAL DIAGNOSTIC



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THE SEDUCTION

Employees at your firm make time for quiet reflection (Make time for reflection) Our business gegolarly looks and analyses anomalies in granular data (investigate anomalies) (2 of 8)

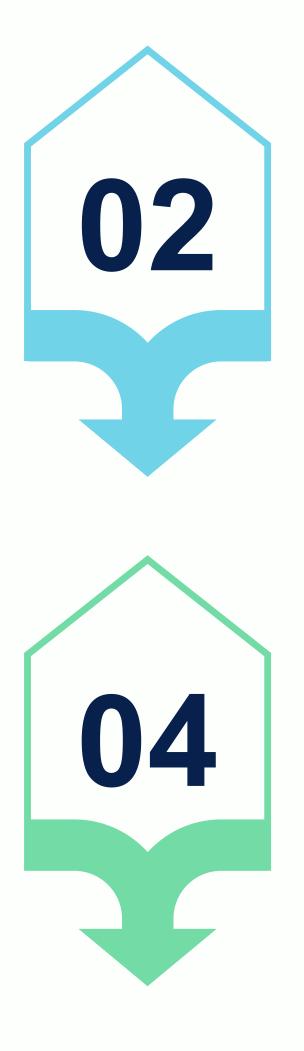


Employees talk each other often about speculative and early-stage ideas

Our firm encorauges and invests resources in developing an employee's own own earlystage ideas

. (2 of 8)

SHARE EXPERIENCE!



THE IDEA

In general employees respond to new ideas by trying to improve them rather than shooting (Remember thinking is free) Employees regularly "ask if" questions (Play with assumptions) (2 of 8)

THE EPIDEMIC

Employees use analogies, anecdotes, evocate description and other storytelling techniques rather than just communicating information

(Train for storytelling).



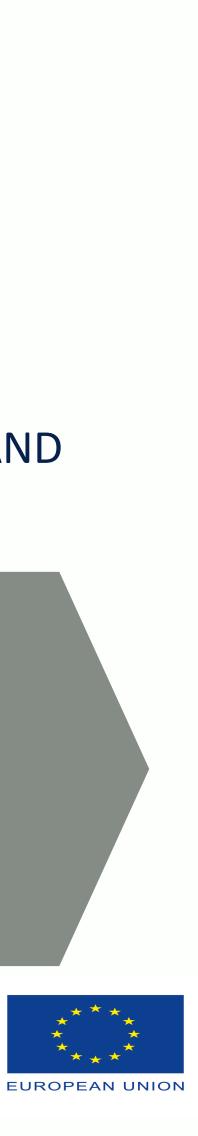


THE PARADIGM SHIFT OF PRODUCT DEVELOPMEN MANAGEMENT





PART 2 THE PARADIGM SHIFT OF PRODUCT DEVELOPMENT AND ITS MEANING FOR STRATEGIC PLANNING AND



HIGHLIGHTS FOR NEW BUSINESS MODEL AFTER COVID®

START WITH WHY CONNECTED WITH COMMUNITY

OPENNESS



COMUNICATION

ACCOUNTABLE

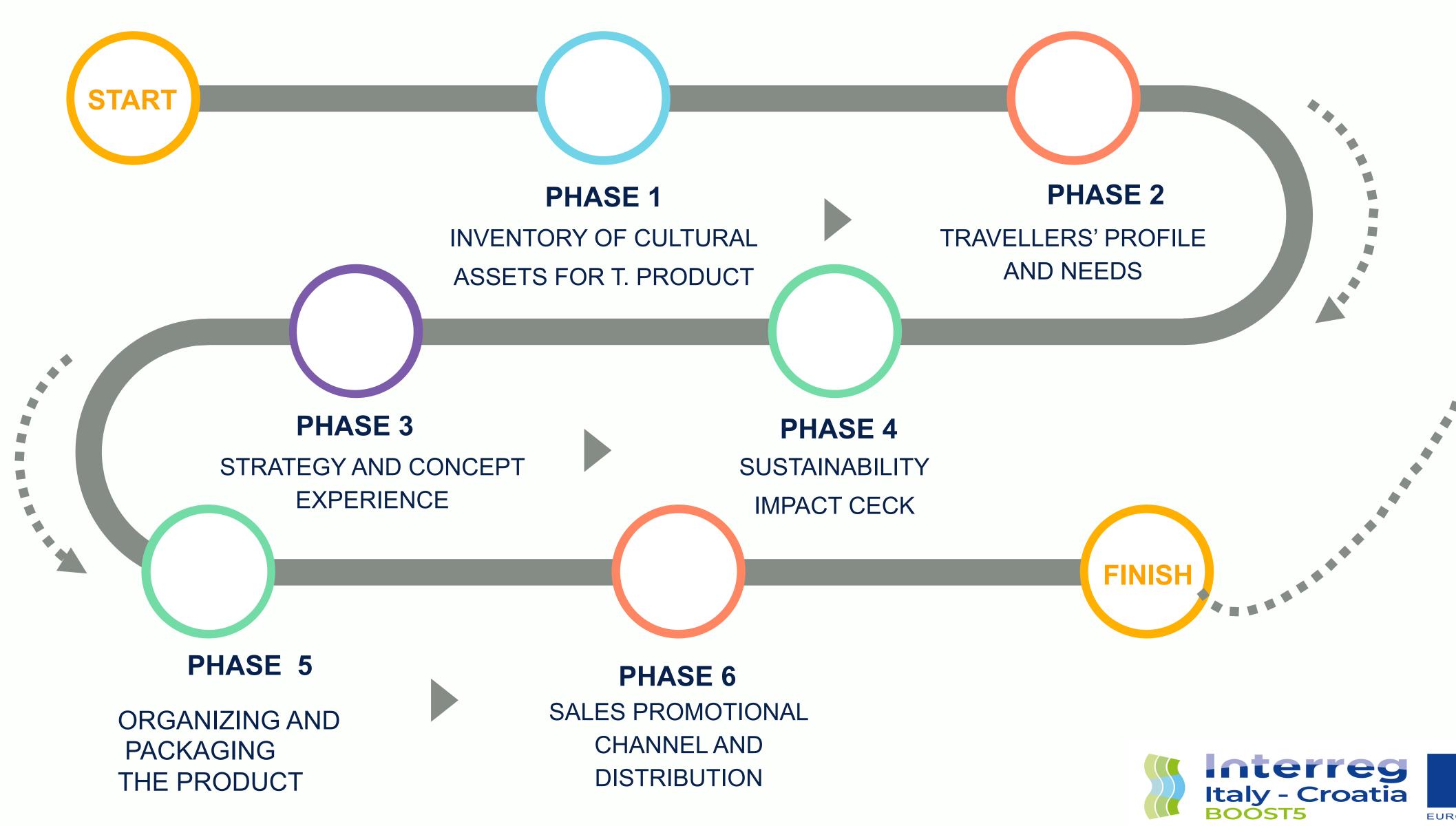
SAFETY



SOSTENIBILITY



CONCEPTUALIZATION ROADMAP OF PRODUCT DEVELOPMENT



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PHASE 1 INVENTORY OF CULTURAL ASSETS FOR TOURISM PRODUCT



SOCIO DEMOGRAPHIC PROFILE OF YOUR DESTINATION.

FILL YOUR ATTRACTION INVENTORY WITH THE RELEVANT TRIP ELEMENTS WITH DESCRIPTIONS, MAPS, PHOTOS.



ATTRACTION INVENTORY OF CULTURAL PRODUCT

STEP 3





Natural resources

Regional and national parks

Reserved areas, marine protected areas

Other natural area (lakes, forest, beaches, cave, waterfalls).

Historic & heritage attractions

Archeological site Architectural treasure Religious site Fort and historic site UNESCO heritage Museum/exhibition

Cultural attractions

Traditional lifestyle

Religious ceremonies

Festivals

Traditional cuisine

Local activities as engagement in the rural society





Italy - Croatia BOOST5

PHASE 2 TRAVELLERS' PROFILE AND NEEDS



SEGMENTATION

FILL YOUR TEMPLATE WITH THE LIST OF CUSTOMERS' NEEDS



NEEDS' EVALUATION







TIPOLOGY OF TRAVEL NEEDS





3

MILESTONE 2 CECK NEEDS OF TARGET PF



ROFII	LE
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SECTION A- IDENTIFICATION OF TARGET SEGMENT

Activity-experience - idea of product

Boomers (1946-1964)	X Generation (196
Millennials (1981-1996)	Z Generation (199
	Alpha generation (

NOTE : comprehension of lifestyles

Families, / Couples, / Solo Travel / Female / tourism for all

Experienced / Intermediate / Beginner

Dedicated sustainable travel / soft sustainable travelers

Visitors from nearby area / Middle distance visitor/ International visitors

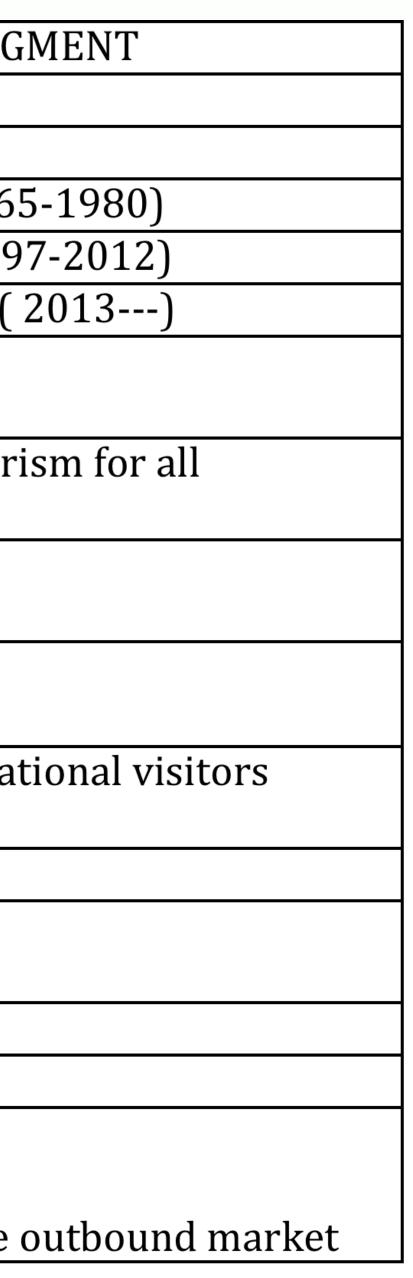
NOTE design my target - personas

Segment enlargment

Segment enrichment

SECTION B – LIST OF NEEDS - CECK

- 1) Needs and motivation for all tourist
- 2) Needs of specific traveler profile
- 3) Needs and motivation of traveler profile based on the outbound market





Segmentation means to put human experiences at the center

Often we find researches with more details about what tourists do The most important thing is the comprehension of what people want for their lifestyles

EMPATHY is the foundation and means a Pepeer undestanding of the the journey of people's lives not just more data about the consumer journay

For this reason I suggest to develop multigenerational approach to understand Lifestyles, values, purpose, feeling

FIORELLO: AFTER ROSA CHEMICAL ACHILLE LAURO SEEMS CRISTINA D'AVENA **"FESTIVAL DI SANREMO**













PHASE 3 – STRATEGY AND CONCEPT OF TRAVEL EXPERIENCE



FIND YOUR VALUE PROPOSITION CONNECTED WITH THE COMMUNITY

AND ANALYSE SUSTAINABLE INNOVATIVE PRACTICES TO INSPIRE YOU

> DESIGN ANF FILL YOUR TEMPLATE WITH THE STRATEGY AND DESCRIPTION OF TRAVEL EXPERIENCE.



PLANNING AND PAIRING EXPERIENCES TO CREATE SKELETON OF TOURISTIC PRODUCT

STEP 3





VALUE PROPOSITION AND STRATEGY

VALUE PROPOSITION CONNECTED WITH LOCAL COMMUNITY

NETWORKING

STRATEGY

CREATE A VISION AND STRATEGY BASED ON MEANINGFUL AND PURPOSEFUL RELATIONASHIPS

ECOSYSTEM TO LEARN AND TO **BUILD STRATEGY**

SUSTAINABLE INNOVATIVE **PRACTICE OF CULTURAL** TOURISM

PURPOSE

INNOVATION

SHIFT THE CHANGE OF PROCESSES TO THE CHANGE OF PURPOSES OF THE PROCESSES.

TEMPLATE STRATEGY AND CONCEPT OF TRAVEL EXPERIENCES SECTION A STRATEGY AND VALUE PROPOSITION

Name of product / Traveler's profile

List of stakeholders to collaborate with and the members of community

Attend meetings in your community and be proactive to engage partners to discuss

Identify the value proposition in connections with local community

SECTION B PLANNING THE TRAVELLER EXPERIENCE (SKELETON)

B1 CUSTOMER JOURNAY

B2 EMPLOYEE/SUPPLIER JOURNAY B3 PIVOTAL EXPERIENCE

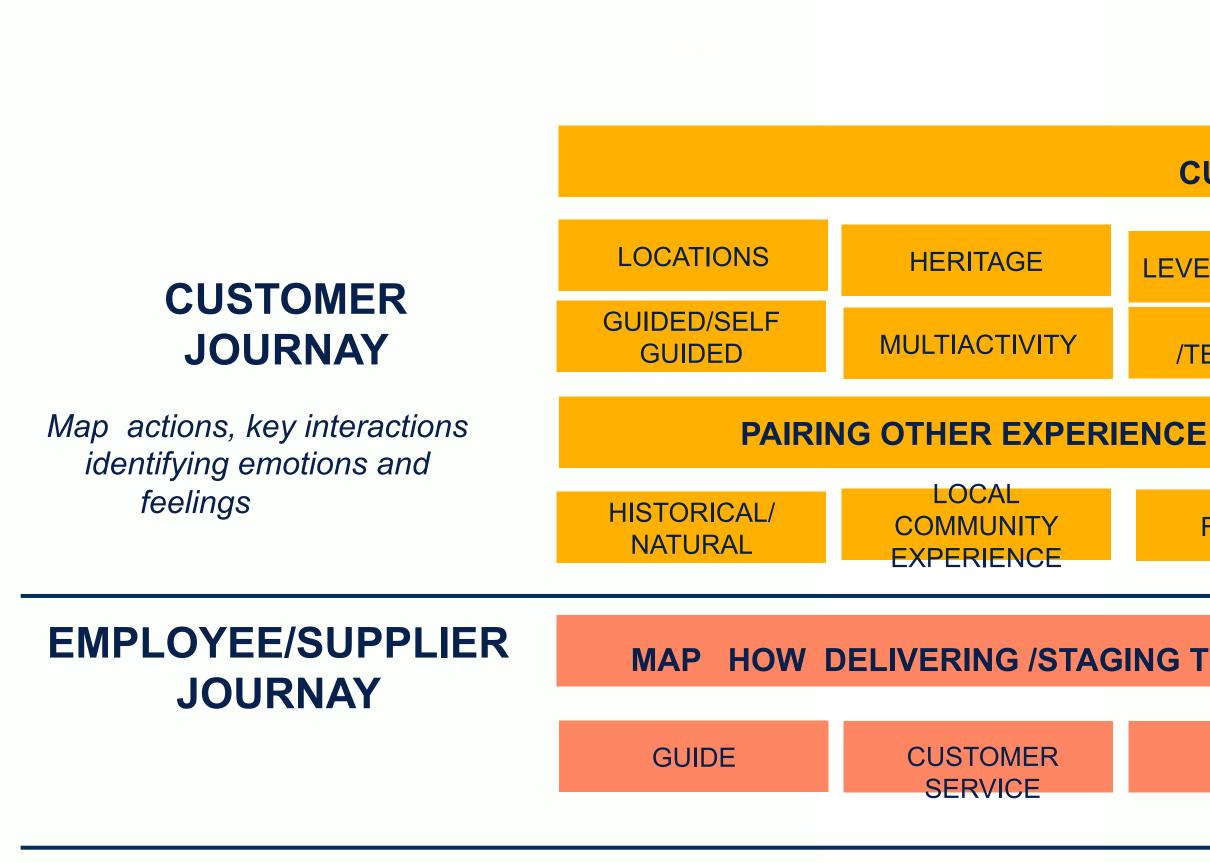
B4 EVALUATION

B 5 GOVERNANCE OF CONCEPT EXPERIENCE





YOU HAVE TO UNDERTSAND THAT EXPERIENCES HAPPEN INSIDE PEOPLE, COMMODOTY IS A GOOD, SERVICE EXIST OUTSIDE OF US BUT EXPERIENCES HAPPEN INSIDE US



PIVOTAL EXPERIENCES AND CUSTOMERS NEEDS

FIND INTERACTION BETWEEN CUSTOMER JOURNAY AND EMPLOYEE/SUPPLIER JOURNAY AND IDENTIFY WHAT MAKE IT SUCCESSFUL ANF THE PIVOTAL MOMENT

BY PINE & GILMORE CULTURAL ACTIVITY EXPERIENCES START LOCATION / END + EXPERIENCES INVOLVED. LEVEL OF ACCESS HOSPITALITY EXPERIENCES /TECHNOLOGY CLEANESS MEAL ACCOMODATION **EXPERIENCES** PROTOCOL EXPERIENCE MANAGEMENT SEASONALITY AND FREE TIME LOGISTIC SERVICE (PERMISSION, TYPE **INFORMATION** MAP HOW DELIVERING /STAGING THE EXPERIENCES WITH INTERNAL AND EXTERNAL RESOUCES

HOST RESTAURANT ETC.....

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PHASE 4 – SUSTAINABILITY CECK

SUSTAINABILITY IS INSIDE THE PROCESS OF PRODUCT DEVELOPMENT SUSTAINABILITY IS A KEY POINT OF EXPERIENCE STORYTELLING



CONNECTED WITH THE COMMUNITY AND ANALYSE SUSTAINABLE INNOVATIVE PRACTICES TO INSPIRE YOU

DESIGN AND FILL YOUR TEMPLATE CECKING IF YOU HAVE APPLIED CRITERIAS ABOUT SOCIAL, **CULTURAL ENVIRONMENT IMPACTS.**

STEP 3

• LOOK AT GSTC GUIDELINES

STEP 2

- START WITH A EASY ACTION PLAN
- DEFINE CLEAR IDEA FOR • **STORYTELLING. THIS WORKS WITH CUSTOMERS**!





SUSTAINABILITY: IT'S EASY TO START



TOPIC: MONITORING AND MANAGEMENT





TOPIC: MAXIMIZING SOCIAL& **ECONOMIC BENEFITS** FOR LOCAL COMMUNITY (JOBS, INCOME,.....

TOPIC: ENHANCING CULTURAL HERITAGE, THE **AUTHENTICITY OF DESTINATION**, **PROMOTING LOCAL TRADITION, LOCAL ARCHITECTURE**, LOCAL CUISINE

TOPIC MINIMIZING **NEGATIVE IMPACT** ON THE **ENVIRONMENT AND** NATURAL RESOCURCES

GLOBAL **SUSTAINABLE** TOURISM COUNCIL **GUIDELINES**

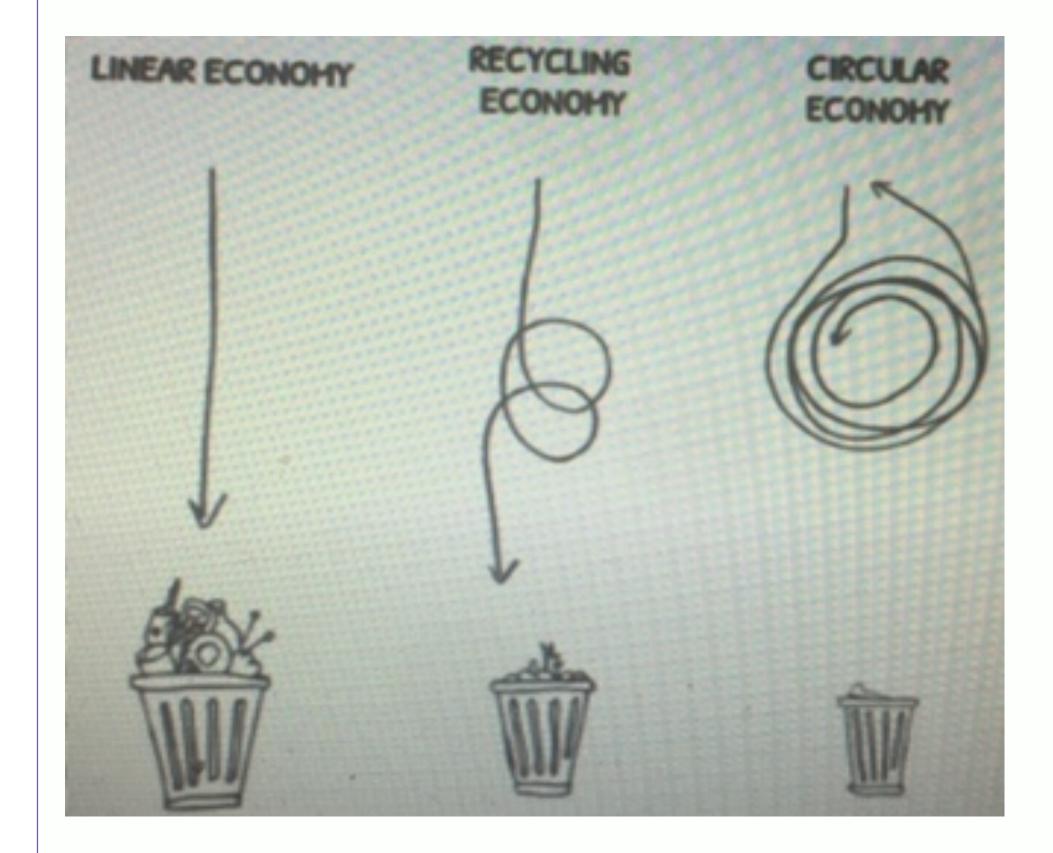


- **1.Sustainable planning** approach (e.g. seasonality and spread of visitors addressed).
- 2. High level of **community benefits** (e.g. the main beneficiaries are local communities, revival of rural villages).
- **3.Conservation** and **active promotion of cultural heritage**, living traditions and the authenticity of the destination.
- **4.Low-impact** tourism **infrastructure** applied (e.g. existing shepherd's pathways used, revival of traditional buildings, villages). IMG 1754.jpg
- **5.Sustainable** and **green building** construction.
- **6.Tourism activities** of the practice **generate** the **least possible impact** on the environment.
- 7.A great offer of local gastronomy and local products in place
- **8.Protection** of **biodiversity** and natural heritage
- 9. Reliance on **soft mobility** options.

10.Sustainable resource management among **tourism businesses**.

10 INDICATORS FOR SUSTAINABILITY PERFORMANCE









IT'S EASY TO START TEMPLATE: SUSTAINIBILITY CECK

Sustainable planning

Monitoring and management

Community benefits

Maximinizing social&economic benefits for local community (jobs, income, entrpreneurship)

Cultural Heritage

Enhancing cultural heritage, the authenticity of destination, promoting local tradition , architecture and cuisine

Impact on the environment

Minizing negative impact on the environment and natural resource**s**

Chose where you are:

I_I Linear economy I_I Recycling economy I_I Circular economy

LINEAR ECONOMY	RECYCLING	CIRCULAR
		ECONOHY



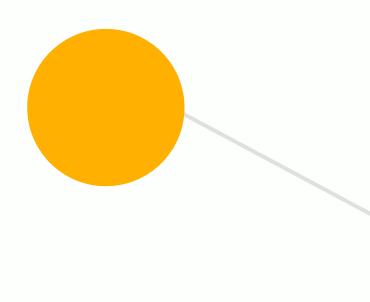
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HIGHLIGHTS OF PRODUCT ROADMAP IN THE TRANSITION AGE 3

EMPATHY

THE GROUND OF EMPATHY IS SEGMENTATION (PHASE 2) . IT'S IMPORTANT UNDESTAND WHY



ACTIVATION

DEVELOPING A PRODUCT IS A CALL TO ACTION FOR POSITIVE SOCIAL, CULTURAL, ENVIROMENTAL IMPACTS THAT'S THE MEANING OF PURPOSE **DRIVEN TOURISTIC PRODUCT**

PHASE 4 AND PHASE 5 .



IT'S THE SOUL OF CONCEPT EXPERIENCE (PHASE 1 INVENTORY + PHASE 3 STRATEGIC AND CONCEPT EXPERIENCE)

DISRUPT&EMANCIPATION

DISRUPT BEFORE ANOTHER ELSE AND UNDERSTAND HOW TO EMANCIPATE TO ANTICIPATE **IT'S REAL FOR PROMOTION AND DISTRIBUTION**

PHASE 6



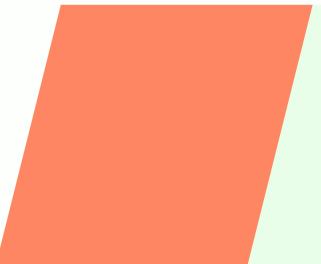


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EXAMPLE OF DISRUPTION&EMANCIPATION

IMPACT CHATGPT ABOUT DISTRIBUTION OF TOURISTIC PRODUCT.

IT'S A GAMECHANGING TECHNOLOGY



IT'S A NEW CONSERSATIONAL SYSTEM USER FRIENDLY BY TOURISTS TOO TO SERCH COMPLEX INFORMATION

FOR TOURISTIC OPERATORS NEW TOOLS TO GET EASIER ONLINE ADVERTISING AND CUSTOMER CARE EXAMPLE N. 1 LOOK AT THE ANSWER TO THIS QUESTION: I WANT TO STAY FOR TWO DAYS IN PUGLIA BEST CULTURAL TRIP AND BEST HOTEL IN BARI

EXAMPLE N. 2

EXAMPLES OF GENERATIVE INTELLIGENCE .IN TOURISM



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EXAMPLE N. 1

lcaringella@yahoo.it quale è il miglior itinerario culturale di due giorni in Puglia

L a Puglia ha una ricca storia e cultura che può essere apprezzata attraverso un itinerario di due giorni che copre le principali attrazioni della regione. Ecco un possibile itinerario culturale di due giorni in Puglia:

Giorno 1:

MATTINA:

Inizia la tua giornata a Bari, la città principale della Puglia. Visita il centro storico, conosciuto come Bari Vecchia, dove troverai la Cattedrale di San Sabino, il Castello Normanno-Svevo e la Basilica di San Nicola, il patrono della città. POMERIGGIO:

Dopo il pranzo, dirigi verso il sito archeologico di Egnazia, situato sulla costa adriatica, a circa 40 km a sud di Bari. Egnazia è stata una città importante della Magna Grecia e dell'Impero Romano, e offre la possibilità di esplorare le rovine di antiche case, strade, mosaici e templi. SERATA:

Torna a Bari per la sera e assaggia le specialità culinarie locali nei ristoranti del centro storico.

Giorno 2:

MATTINA:

Parti presto al mattino verso Alberobello, a circa 55 km a sud-est di Bari. Alberobello è famosa per i suoi trulli, caratteristiche case coniche in pietra secca che risalgono al XVIII secolo e che sono state dichiarate Patrimonio dell'Umanità dall'UNESCO. POMERIGGIO:

Dopo il pranzo, fai tappa a Martina Franca, una città barocca situata a circa 15 km da Alberobello. Martina Franca è nota per il suo centro storico ben conservato, le sue chiese barocche e il famoso Festival della Valle d'Itria, un evento annuale di musica classica. SERATA:

Torna a Bari per la sera, e goditi un'ultima cena della cucina pugliese in uno dei ristoranti del centro storico. Se hai tempo, puoi fare una passeggiata sulla passeggiata lungomare di Bari per ammirare il mare e il porto turistico.

Questo itinerario ti permetterà di scoprire alcuni dei tesori culturali della Puglia in soli due giorni, dalla città costiera di Bari alle antiche rovine di Egnazia, dai caratteristici trulli di Alberobello alla bellezza barocca di Martina Franca.





Icaringella@yahoo.itquali sono i miglior hotel in Barl

Ci sono molti ottimi hotel a Bari, a seconda delle tue preferenze di budget, posizione e stile. Ecco una selezione di alcuni degli hotel più votati a Bari:

Hotel Oriente: situato nel cuore del centro storico di Bari, questo hotel a 4 stelle è stato recentemente ristrutturato e offre camere eleganti e moderne, alcune delle quali con vista sul mare.

Grande Albergo delle Nazioni: situato di fronte al mare, questo lussuoso hotel a 5 stelle vanta una vista mozzafiato sul porto di Bari. Dispone di camere spaziose e ben arredate, un ristorante gourmet e un centro benessere.

Palace Hotel Bari: situato a pochi passi dalla stazione ferroviaria di Bari Centrale, questo hotel a 4 stelle è una scelta comoda per chi viaggia in treno. Dispone di camere eleganti, un ristorante, una terrazza panoramica e un centro fitness.

Parco dei Principi Hotel: situato vicino al lungomare di Bari, questo hotel a 4 stelle offre camere luminose e confortevoli, una piscina all'aperto, un ristorante e un parcheggio gratuito.

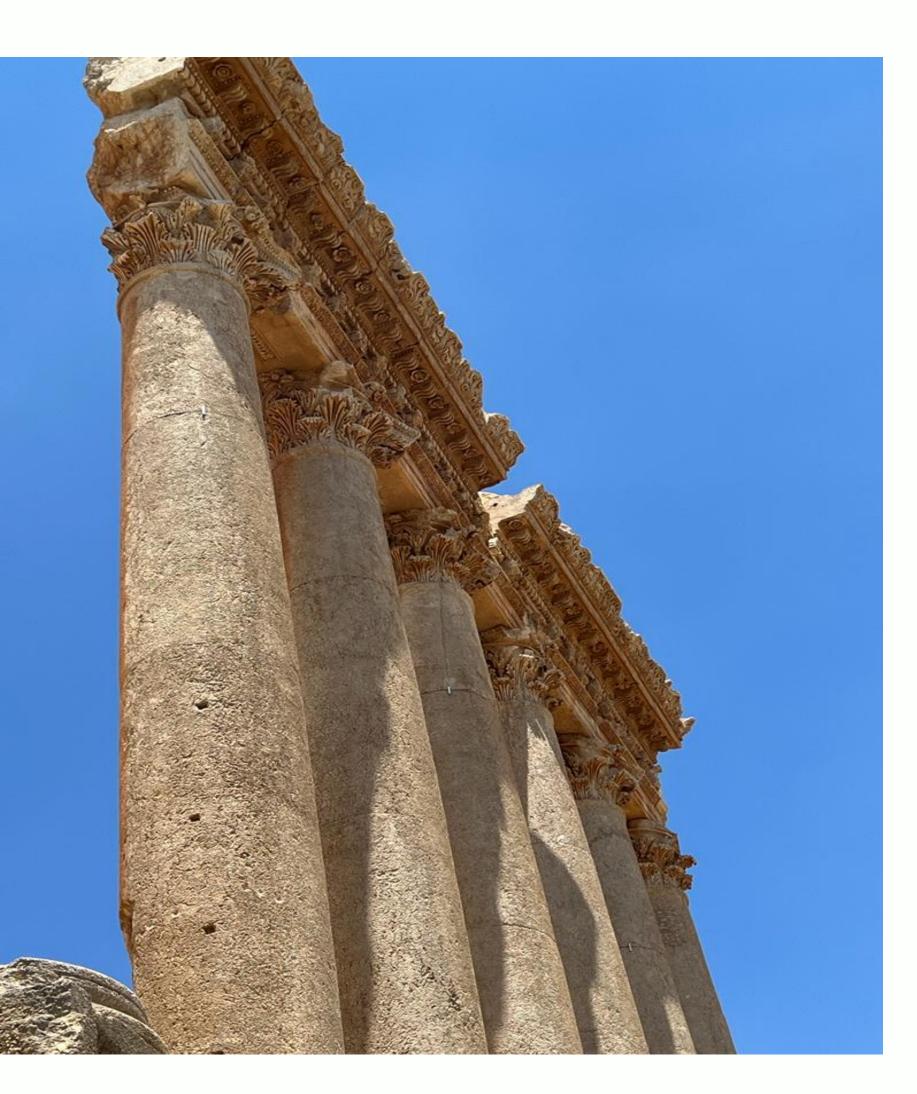
Hotel Moderno: situato nel centro storico di Bari, questo hotel a 3 stelle è una scelta economica per chi vuole soggiornare nel cuore della città. Le camere sono semplici ma confortevoli, e l'hotel dispone di un bar e una reception aperta 24 ore su 24.

Questi sono solo alcuni degli hotel più votati a Bari, ma ci sono molte altre opzioni a seconda delle tue preferenze e del tuo budget





PONZU CHECK IT OUT HERE: https://www.ponzu.ai/



BEEN EASIER!

CREATE HIGH-QUALITY PRODUCT PHOTO HAS NEVER



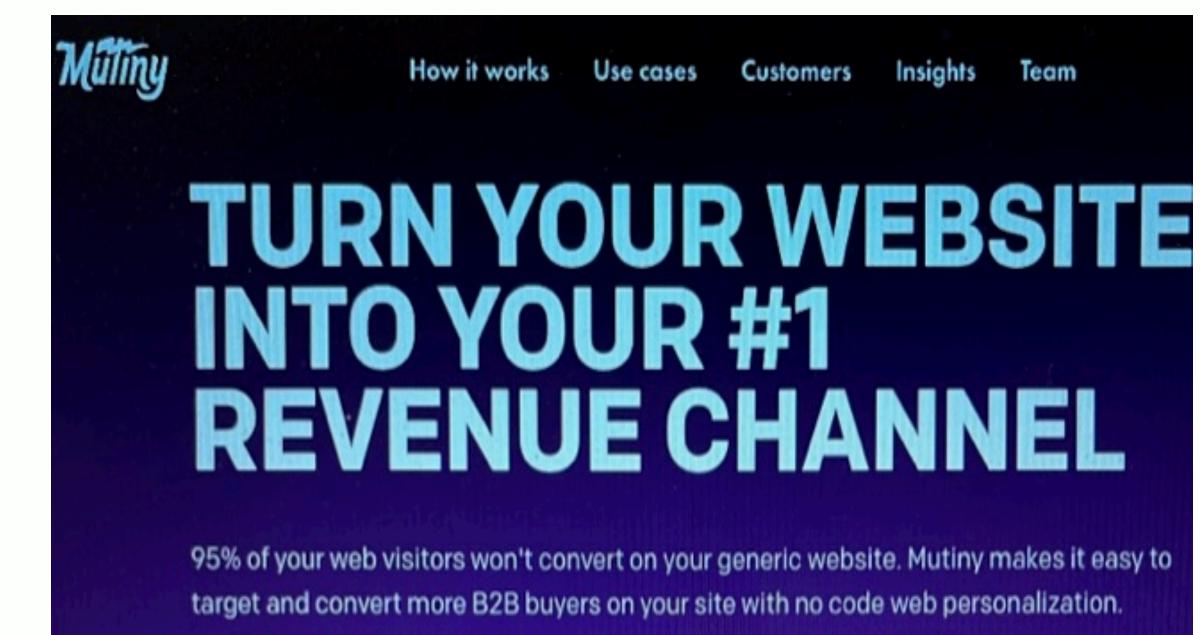


EXAMPLE N. 2



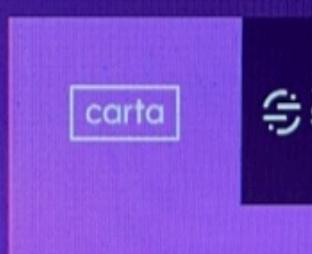


MUTINY CHECK IT OUT HERE- HTTPS: // WWW. MUTINITYHQ.COM/



See an example on your site

or book your team's demo →



MUTINY MAKES TARGETING AND CONVERTING EASILY ON YOUR SITE!





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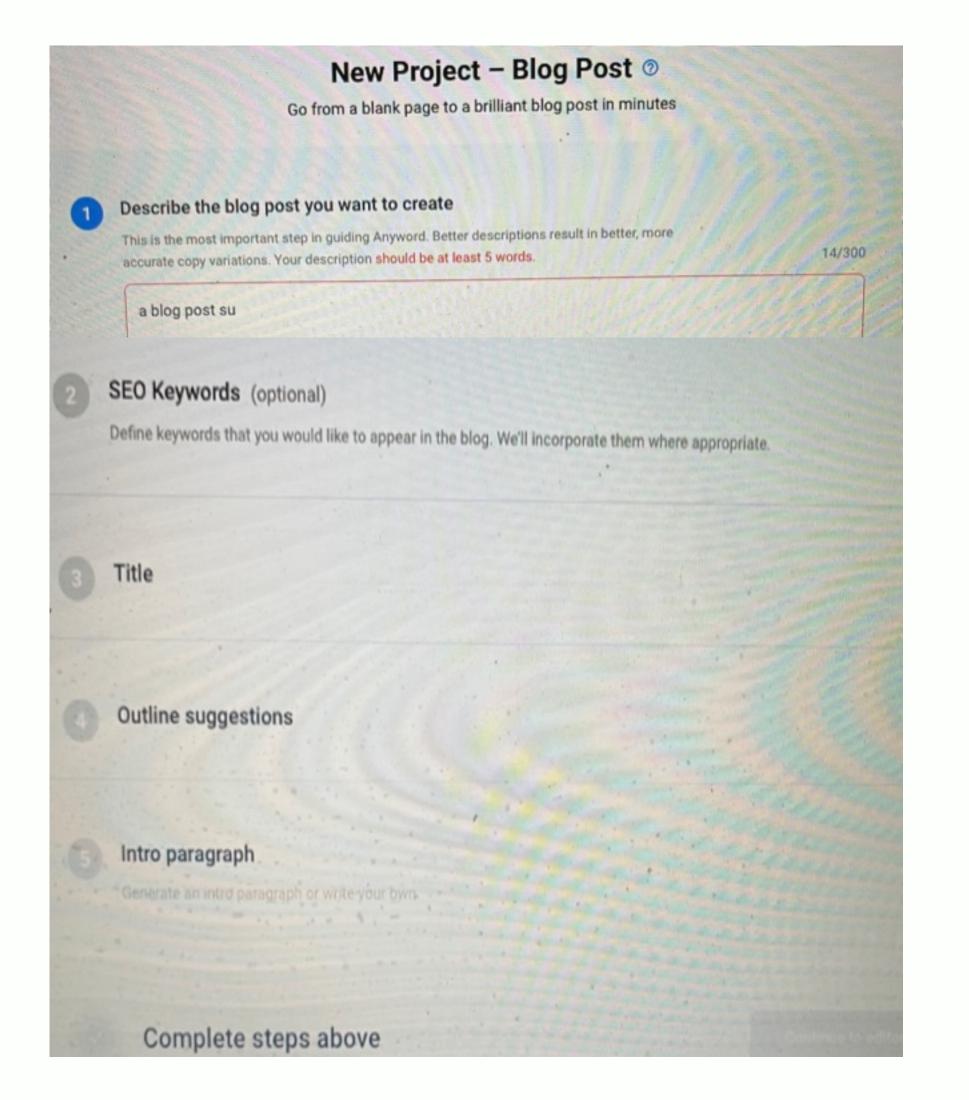
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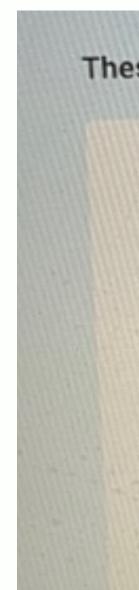




ANYWORD CHECK IT OUT – HTTPS://ANYWORD.COM /AD-COPY-GENERATOR/



ANYWORD AD COPY TOOL CREATES HIGH- PERFORMING COPY FOR EVERY CHANNEL AND AUDIENCE !



These 3 tools are included with your plan. Start creating amazing content!



Data-Driven Editor

Use Anyword's 100+ templates and formulas to generate, optimize, and perfect your copy -all in a few seconds.



Blog Wizard

Create complete, well-written, and engaging blog posts with just a few clicks of the mouse



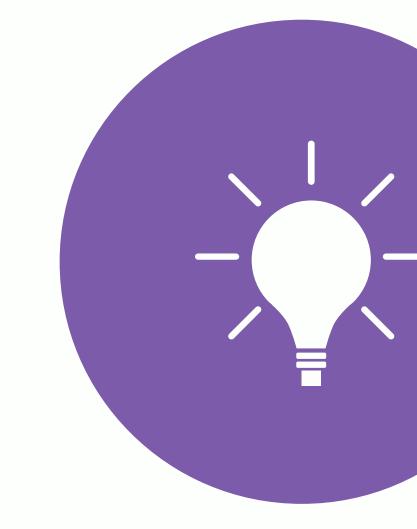
Website Targeted Messag

Automatically and continuou optimize on-site copy to disp the right message to the rig audience — every single tim





* * * * * * * EUROPEAN UNION



USING THESE TOOLS YOU CAN DO A LOT OF THINGS: WRITE A LETTER IN ANOTHER LANGUAGES TO YOUR CLIENTS , WRITE CONTENT FOR YOU ADVERTISING, FOR YOUR WEBSITE

IT'S IMPORTANT ELIMINATE FALSE MYTHS: THESE TOOLS DON'T REPLACE HUMAN WORK: WE NEED GOOD COPY, REVENUE MANAGER, SECRETARY BUT BETTER

IT'S NOW IMPORTANT TO BE MORE DIFFERENT

IT'S IMPORTANT TO START THE CONTROL OF YOUR WEB PRESENCE AND IMPROVE YOUR CONTENT IN RELATION A CLEAR STRATEGY THIS IS THE MEANING OF NEXT EXERCISE



THE MEANING OF THIS TECHNOLOGY IS TO BE HELPED TO DO "DIRTY WORK" AND HAVE MORE TIME FOR STRATEGIC CHOICES WE WILL HAVE MORE TIME TO UNDERSTAND HOW TO IMPROVE ANDHOW TO COMUNICATE BETTER THE STRATEGY



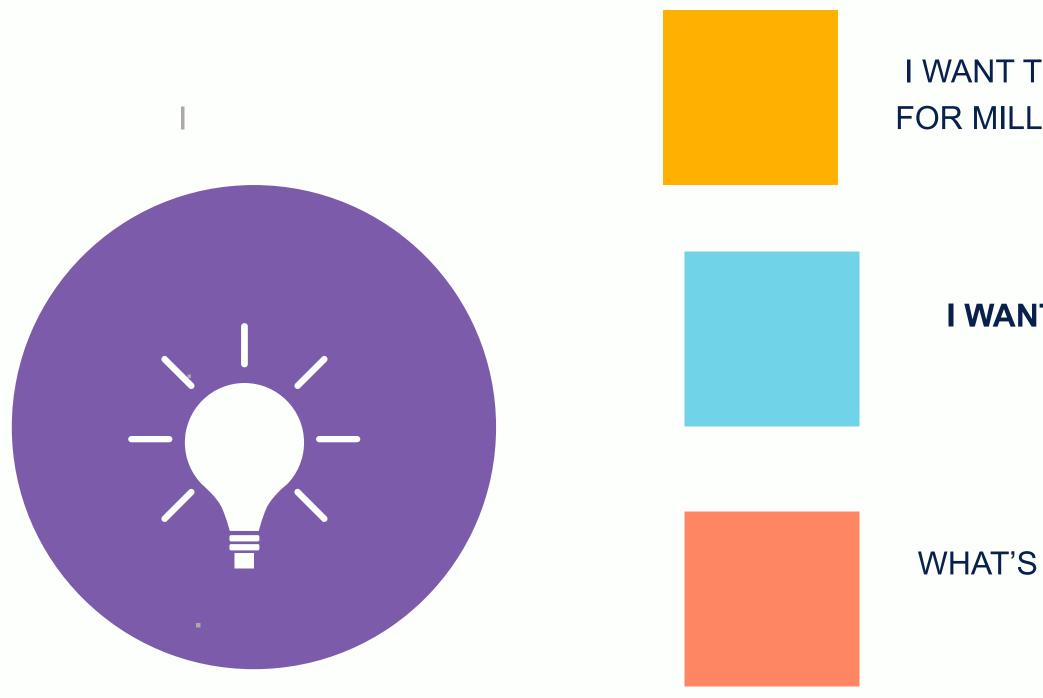






EXERCISE

PRACTICE TO ASK CHATGPT



I WANT TO DO A MARKETING PLAN FOR MY B&B INFOR CULTURAL TOURISM FOR MILLENNIALS AND GEN Z

I WANT TO STAY FOR 3 DAYS IN.....WHAT'S BEST CULTURAL EXPERIENCES?.

WHAT'S BEST AUTHENTIC ACCOMODATION IN?





PART 3

TO CO-PRODUCE CULTURAL TOURISM.

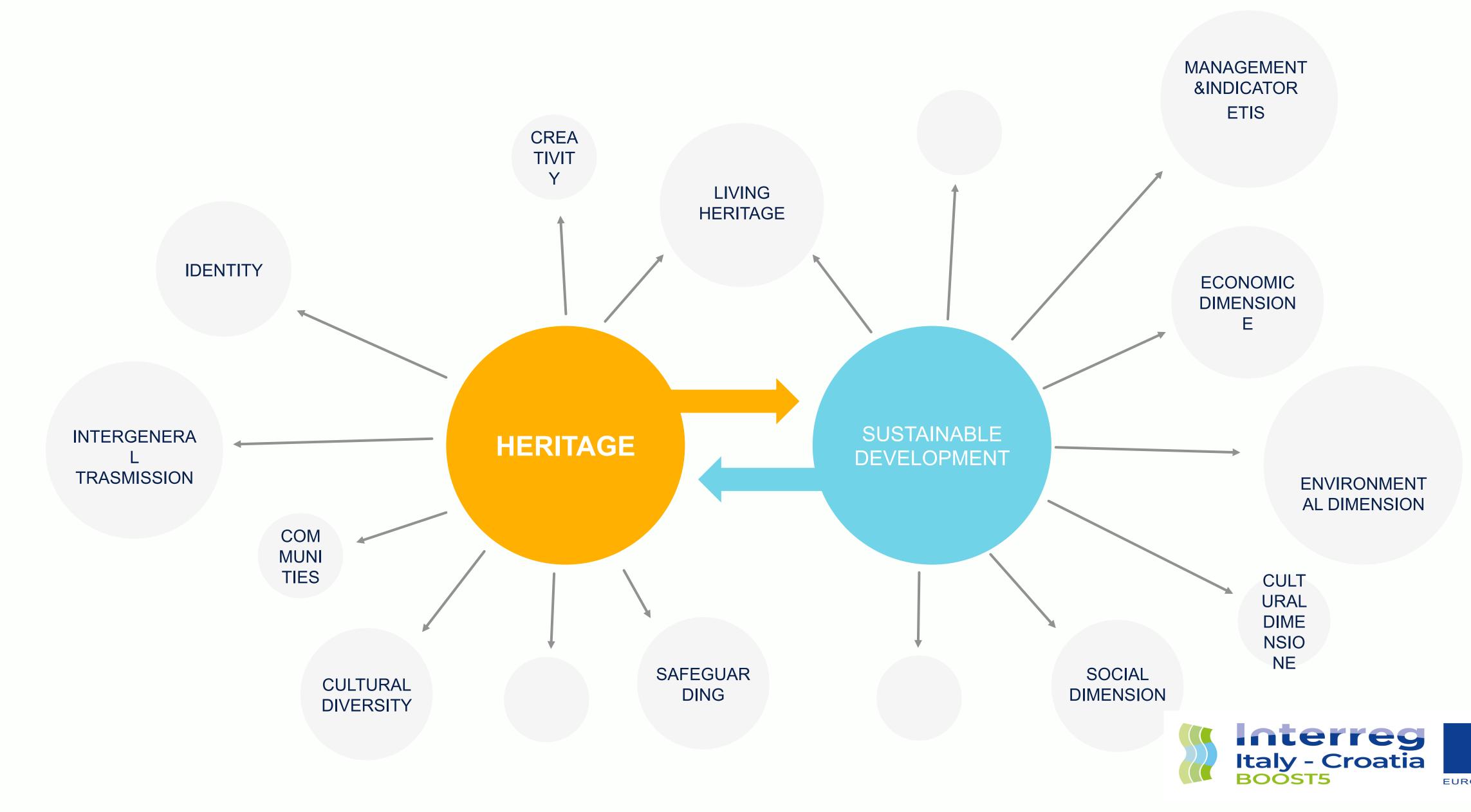




HOW CULTURAL TOURISM HELPS THE DEVELOPMENT OF SUSTAINABLE TOURISM AND THE ROLE OF COMMUNITY







KEY CONCEPTS





Goal 1: End poverty in all its forms everywhere

CLEAN WATER AND SANITATION

Ensure access to

water and sanitation

6

Goal 6:

for all



Goal 2: End hunger, achieve food security and improved nutrition and promote sustainable agriculture

AFFORDABLE AND

CLEAN ENERGY

C

Ensure access to

sustainable and

affordable, reliable,

modern energy for all

Goal 7:



Goal 3: Ensure healthy lives and promote well-being for all at all ages

DECENT WORK AND

ECONOMIC GROWTH



Goal 4: Ensure inclusive and quality education for all and promote lifelong learning



Goal 9: Build resilient infrastructure, promote sustainable industrialization and foster innovation



Goal 11: Make cities inclusive, safe, resilient and sustainable



Goal 12: Ensure sustainable consumption and production patterns



Promote inclusive

economic growth,

employment and

decent work for all

and sustainable

Goal 8:

Goal 13: Take urgent action to combat climate change and its impacts



Goal 14: Conserve and sustainably use the oceans, seas and marine resources



Goal 16: Promote just, peaceful and inclusive societies



Goal 17: Revitalize the global partnership for sustainable development





Goal 5: Achieve gender equality and empower all women and girls



Goal 10: Reduce inequality within and among countries



Goal 15: Sustainably manage forests, combat desertification, halt and reverse land degradation, halt biodiversity loss



Which is the North star of sustainability? The 2030 Agenda for sustainable Development

The 17 Sustainable Development Goals (SDGs) of the 2030 Agenda for sustainable development are an urgent call for action by all countries developed and developing - in a global partnership.

It's mandatory to develop actions looking at the positive impact on these objectives





Destination Stewardship

The increasing competition between destinations and threats from global change and natural disasters brings to mind the question about how tourism can support the growing of communities and sustainability in travel.

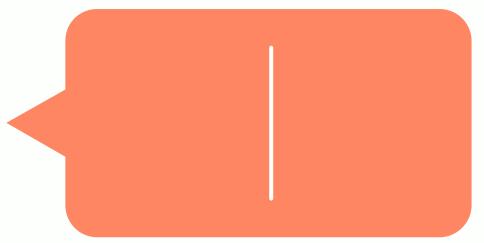
That means destination's role is not only the marketing. The destination stewardship organization is based on a collective and transformative mindset that calls to be proactive and amplify the long-term values of the territories for visitors and residents alike.

Destination will continue to use every marketing and public relations tool to promote to potential visitors. It will use the same tools to inform residents about benefits of the visitor economy, to teach visitors about ways to travel responsibly and steward the touristic experiences for the future generations.

By Stewardship concept Responsibility and Sustainability are strategic topics in destination management and they need to create strategic alliances to plan actions and to promote comanagement system with stakeholders









Destination Stewardship

In this vision we have three kinds of stakeholders and all these partners must work together to protect territories' assets and improve touristic experiences and ultimately establish the best standards for sustainable travel

Kind of stakeholders:

tourism industry must share and embrace strategies that sustain the business for generations to come

residents as ambassadors to all travelers. They have to become the best example of responsible and green travel

visitors must pledge not only to leave better than they find it, but also to acknowledge its vulnerability and take steps to preserve it for the future generations. To ensure the future, the tourism industry must ask visitors to continue to respect local communities and environment. In many cases destinations have had success with educational campaigns aimed at visitors and have promoted a Responsible Travel Code. These examples demonstrate the power of engaging visitors as critical participants in the stewardship effort of destination





Stewardship means to put at the center of tourism governance

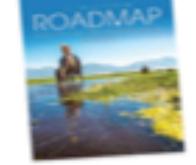
A -the need "to take care" of the resources of the territory understood as common goods and production processes for which to develop the ecoefficiency of products and services It is therefore the work to nurture the passion and confidence for cooperation and development the sustainability

B- resilience. Territories and cities are complex systems in which challenges and solutions are interdependent and the

very resilience capacity depends on how this interdependence is managed to grow.

This is why it promotes coordination practices of different sectors that help to achieve shared collective

interests on environmental, social and economic sustainability between networks of actors of the different sectors involved.







Example of Steeardship plan

'ARE YOU COLO-READY?' DESTINATION STEWARDSHIP PLAN



Since March 15, 2017, the Colorado Tourism Office (CTO) has been guided by the Colorado Tourism Roadmap, which spells out a strategic plan for the state's tourism industry. The Roadmap's STEWARD Pillar aims to Protect the integrity of Colorado resources through sustainable tourism via the following objectives:

STRATEGIC TOPIC	OBJECTIVE 1	OBJECTIVE 2
STEWARDSHIP	PRACTICE STEWARDSHIP AND INFUSING STEWARDSHIO ETHICS IN BRAND DESTINATION .	CREATE ALLIANCES AND EXPAND SUSTAINABLE PRACTICES ACROSS TOURISM SYSTEM.
PRODUCT DEVELOPMENT	DEVELOP TRANSFORMATIONAL EXPERIENCES.	SERVICE AND SAFETY STANDARDS TO STAGE EXPERIENCES.
GREEN & DIGITAL TRANSITION	SUSTAINABLE MOBILITY.	CIRCULARITY OF SERVICES TO STRENGTHEN VALUE CHIANS FOR THE FUTURE.
RESKILLING AND UPSKILLING THE WORKFO	GREEN SKILLS	DIGITAL SKILLS
SOCIAL DIMENSION DEVELOPMENT	GENDER QUALITY	TOURISM FOR ALL.



RESIDENTS.

THIS MODEL MIXES UP THE PROCESS **OF PRODUCT DEVELOPMENT AND THE TOPICS OF TRANSITION PATHWAY FOR TOURISM 2022 DG GROW**







UNWTO DEFINITION OF CULTURAL TOURISM

"Cultural tourism is a type of tourism activity in which the visitor's essential motivation is to learn, discover, experience and consume the tangible and intangible cultural attraction/products in a tourism destination Cultural tourism is a type of tourism activity in which the visitor's essential motivation is to learn, discover, experience and consume the tangible and intangible cultural attraction/products in a tourism destination"

"In this time the division between tourism and culture is increasingly hard to discern and the culture thats tourists consume increasingly integrated into the everyday life of the places they visit"

"This integration of tourism and culture has proceeded through different stages of the transformation of both tourism and culture. In terms of culture and cultural tourism we can identify three basic phases of development over the centuries as shown in next table ".

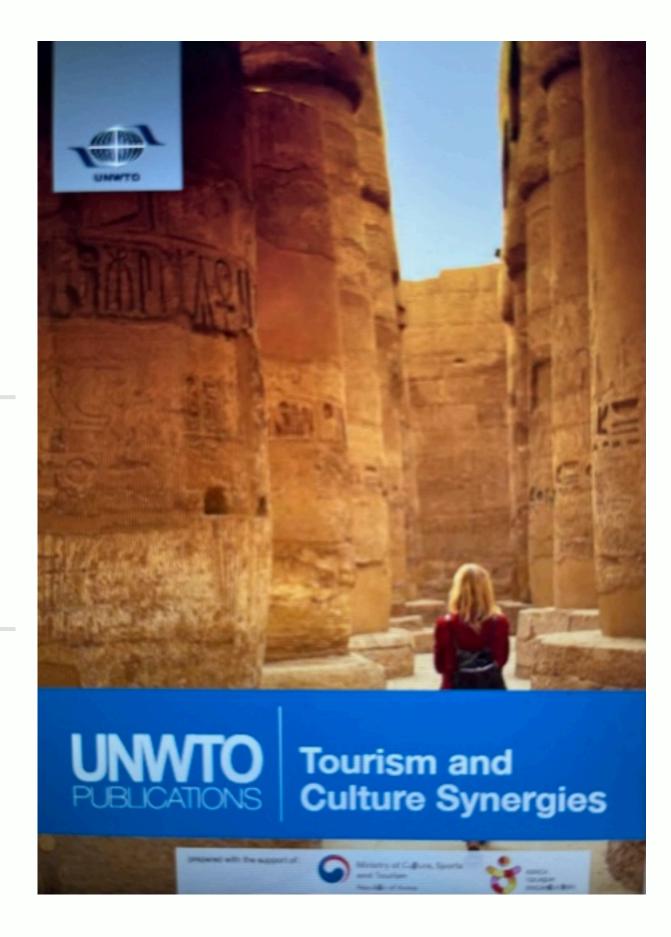






Table 3.1 Phases in the development of		
Phase	Culture	
1.0	Culture 1.0: culture as by-product of industrial	
	merchants and industrialists investing means of polishing their imageand	
2.0	community Culture 2.0: culture as industry. With industrial of the culture industries, culture be invested in by the public sector to s jobs	
3.0	Culture 3.0 Culture as a source of new value (since cultural taste, the fragmentation of and the access to new technologies the monolithis production of culture Alongside economic value, culture of creativiting identity, stimulating supporting creativity	

	49			
culture and cultural tourism				
ted in culture as a	Culturism tourism Grand Tour, cultura sumption by a smal elite			
lisation and the growth ecame an economic field, stimulate growth and	Cultural tourism 2.0: mass cultural tourism, development of cultural resources as touristic attractions			
5). The diversification of f cultural production s and media challanges re under Culture 2.0. is also seen as a means g social cohesion and	Cultural Tourism 3.0 Culture as a value platform for tourism (and vice versa) increasing integration of tourism and everyday life			









5 MAIN TOPICS OF LIVING HERITAGE

UNESCO CONVENTION FOR THE THE SAFEGUARDING OF INTANGIBLE CULTURAL HERITAGE

- TRADITION AND EXPRESSIONS
- PERFORMINGS ARTS
- SOCIAL PRACITICES TIRUALS AND FESTIVE EVENTS
- KNOWLEDGE AND PRACTICES CONCERNING NATURE AND UNIVERSE
- TRADITIONAL CRAFTSMANSHIP

LOOK AT LIST OF INTANGIBLE CULTURAL HERITAGE TO BE INSPIRED!





WHAT'S THE FUTURES OF CULTURAL TOURISM?

TYPE 1 CULTURAL TOURISM

is not merely seeking experience iconic heritage sites and tangible cultural assets but looking for to experience authenticity in the contemporary way of life of places they visit

The "slow cultural" tourism demand is characterised by small and fragmented niches where

People are eager to experiences specific "authentic" elements of local culture and willing to pay a premium-price for that autencity

WELL-BEING OF COMMUNITIES IS AT THE CENTER OF PROCESSES

GENERATIVE GOVERNANCE

TYPE 2 CULTURAL TOURISM FAST CULTURAL TOURISM (LEISURE **TRAVEL)**

The tourism demand corrispondes to a more uniform, global, less authenticitydriven type of demand which is also focused on "consuming "local culture as a element of a price-sensitive tourism experience

KEY ROLE OFTHE DESTINATION MANAGEMENT

to re-design cultural tourism with high cultural, social and environmental potential promoting a more resilient tourism economy

This doesn't depend exclusively on historical heritage but also on other factor such as ICT, gastronomy, identity, local culture, value, intangible heritage





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Rita J. King Im ⋅ Già segui EVP Business Development, Science House 3 giorni ⋅ S

It's time to double down on being human. Al should be applied imagination, not "artificial intelligence." The idea that "machines are now able to communicate in a way pretty much indistinguishable from humans," isn't saying much for humans, is it? If we don't embrace our superpower of imagination now, it's possible we never will. Being human is a fleeting moment between stardust and robots. What comes next is shaped by what we do now.

Vedi traduzione



The genie escapes: Stanford copies the ChatGPT AI for less than \$600

WE NEED TO IMAGINE NEW PROBLEMS AND NEW TOPICS IN THE TRANSITION AGE.

EXAMPLE:

1) CAN CULTURAL TOURISM HELP TO UNDERSTAND THE TRANSFORMATIVE NATURE OF OUR CULTURAL HERITAGE?

2) CAN CULTURAL TOURISM HELP TO PUT SOCIETAL CHANGES IN PERSPECTIVE AND HELP APPROACHING CHANGE WITH MORE CONFIDENCE AND LESS FEAR?



