

EVENT FOLLOW UP REPORT

WP2 – Communication activities

Activity 2.5 - Events

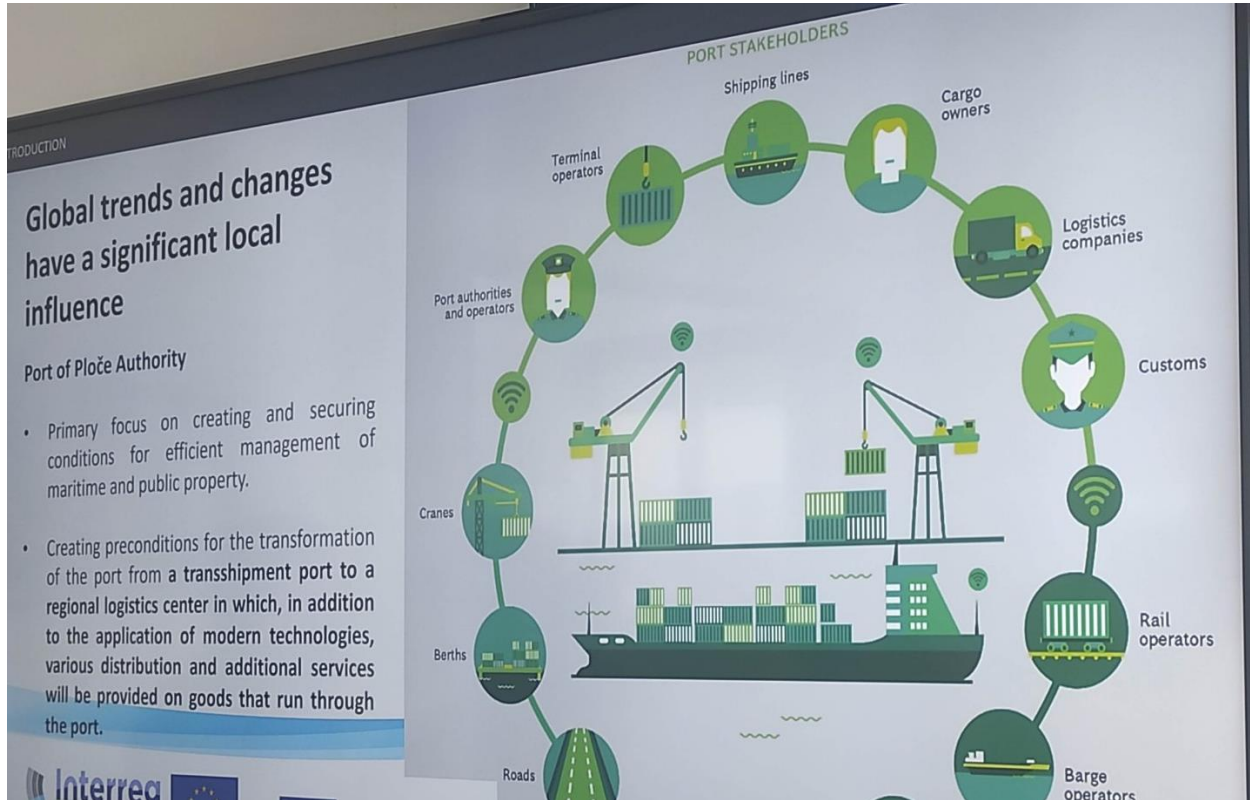
Event summary

Type of event	Online/physical
Location	Port of Ploče Authority Entrance terminal HQ
Date of the event	25/05/2022
Time/Duration	1 day
Purpose of the event (What was the objective?)	Digitalization goes Schools event in coordination with High school from Ploče within ERASMUS+ project. Port of Ploče Authority has delivered presentation to participant regarding the deliverable from the PROMARES project.
Short description of the event (what happened during the event?)	Port of Ploče Authority has presented to participants activities and deliverable from the PROMARES project. The theme of the project is digitalization and industry 4.0. PPA had brief presentations on IS/IT solutions realized by the Port of Ploče Authority of Ploče, especially the PCS system. Also, PPA has presented IT solutions in the port (port terminals) at the meeting. PPA has organized also visit to Port of Ploče Terminals.
Results/Outcomes of the event (What are the takeaways from the event?)	Port of Ploče Authority has presented to participants activities and deliverable from the PROMARES and INTESA project. The theme of the project is digitalization and industry 4.0. PPA had brief presentations on IS/IT solutions realized by the Port of Ploče Authority of Ploče, especially the PCS system. Through this event PPA has combined good practice and activities from two main projects and shown that cooperation with other partners within projects can bring positive results and can have impact on local and domestic public. Combination with ERASMUS+ project these activities have been provided to school

	<i>target groups and PPA hope that trend regarding the digitalization and new technologies will be more represented in schools. Port activities have been also positive represented to school representatives.</i>
<i>Number of attendees</i>	<i>48</i>
<i>Type of stakeholders/target groups that were represented</i>	<i>Port operators, freight forwarders, agencies, Port authorities, public and domestic local target groups (Highschool)</i>

Photos









Presentation: attached

LOCAL EVENT

Digitalization goes Schools
Design and development of IT systems
in the port of Ploče community

PROMARES | INTESA | ERASMUS+
PORT OF PLOČE AUTHORITY

Ploče, 25/05/2022.

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2. PILOT ACTIVITES
3. CURRENT SITUATION
4. GUIDELINES FOR THE FUTURE
5. FUTURE IMPROVEMENTS
6. CONCLUSION

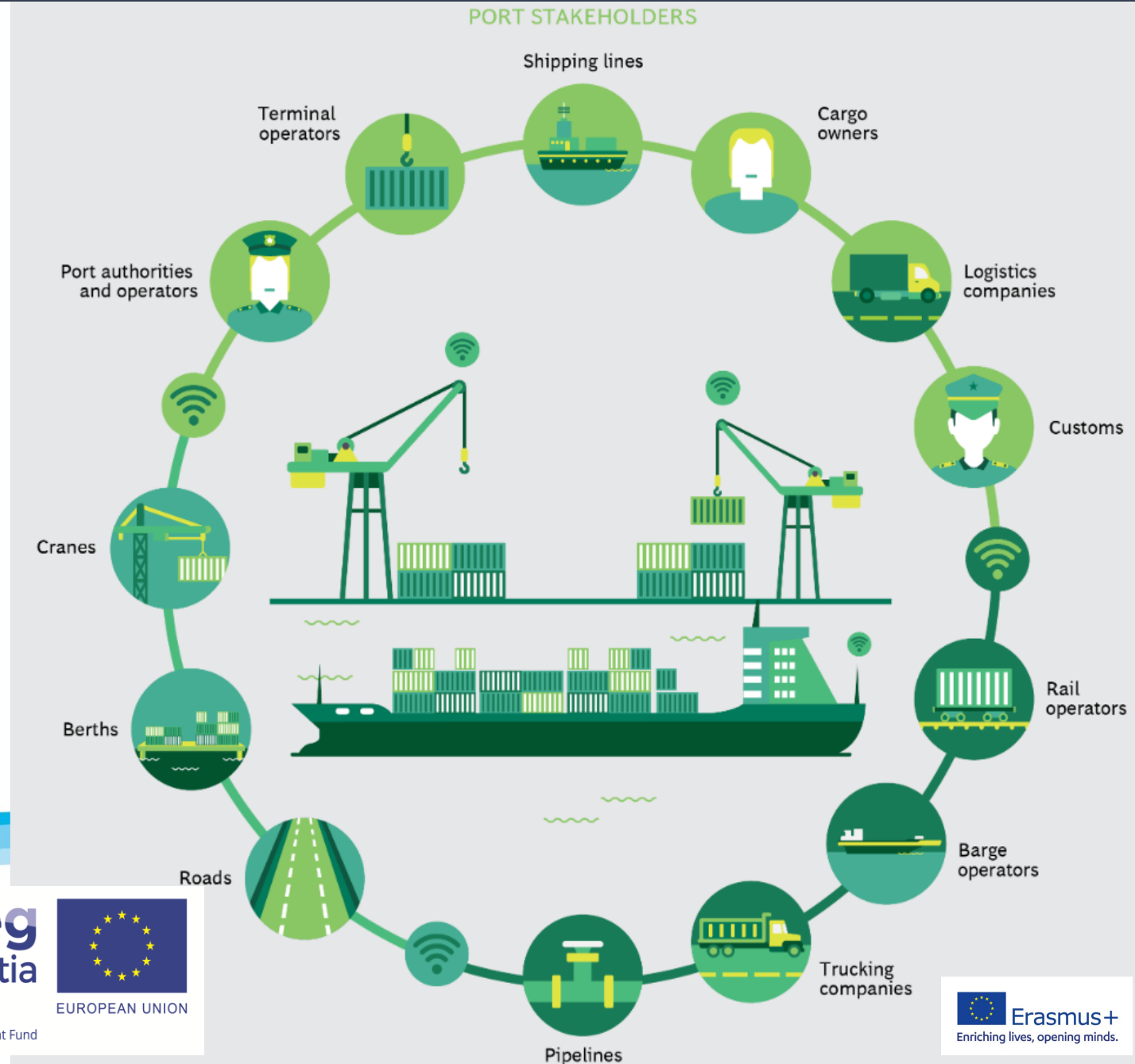
INTRODUCTION



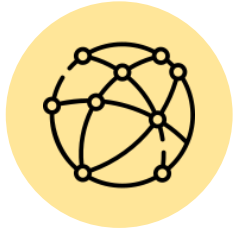
Global trends and changes have a significant local influence

Port of Ploče Authority

- Primary focus on creating and securing conditions for efficient management of maritime and public property.
- Creating preconditions for the transformation of the port from a **transshipment port** to a **regional logistics center** in which, in addition to the application of modern technologies, various distribution and additional services will be provided on goods that run through the port.



Global trends and changes have a significant local influence



Global Context

- Port systems have undergone significant and profound changes in the last decade
- Volatility in energy prices; structure of cargo; supply chain disruptions
- Maritime and transshipment technology had a significant impact
- Increased investments, but long term decreased costs



Transformational impact of IT

- Wider and deeper application of IT made business activities in ports more transparent, faster and more efficient
- Significant financial resources continue to be invested due to positive experiences in the past, at global and local levels
- Locally, PPA is availing PCS system to accelerate and optimize the exchange of documents and data in the port community



IT in the port of Ploče area

- PPA continues to undertake initiatives to facilitate the execution of port processes to make the port more competitive and attractive to current and future users
- Port IT ecosystem becomes more complex and diverse. PCS is still in the main focus, but complete state of IT of all port community members needs to be considered to define the strategic plan and guidelines
- Given the diversity of port community members, it is not simple to define IT strategy in a way that one single model meets the needs of all participants

One of the deliverable was feasibility study. The aim of feasibility study is to **analyze the situation, identify opportunities for improvement in a structured and understandable way, and define initiatives** that would lead to an increase in the **information systems maturity levels** in the port of Ploče area.

- 1 Which existing IT systems are critically important for the port community?
- 2 How to ensure that IT systems meet different business needs of port stakeholders?
- 3 How to ensure that the use of IT systems brings measurable benefits to port stakeholders?
- 4 What criteria to use to clearly set the limit of responsibility in financing and developing IT systems in the port community?
- 5 Which functionalities, activities and initiatives to run in the short and medium term to increase the number of users of port IT systems?

PILOT ACTIVITES



The existing IT environment in the port community of the Ploče port is complex and consists of commercially, functionally, organizationally and technologically diverse systems.

All plans and strategies for development of local port IT ecosystems must be compliant with national and transnational plans and strategies on all perspectives (including technology, processes, and financing)

INTESA Project activities:

- Equipment HW - servers and networking as prerequisite for pilot system
- Feasibility Study - Design and development of IT systems in the port of Ploče community
- Pilot system implementation service - upgrade and implementation of a pilot system with the aim of exchanging data in the port area and solving bottlenecks in the transport flows of goods - CIMIS, VTS, Maritime safety
- ICT Action plan development services with the aim of digital port transformation (includes the preparation of a series of documents in accordance with the activities within the project)

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The PROMARES project provided wider scope of possibilities to Port of Ploče Authority regarding the needed digitalization of the port operations and security in the Port of Ploče area. It has enabled to implement targeted interventions capable of improving and strengthening IT security, in relation to:

- **Perimeter security and cyber security:** strengthening the technological safeguards for the protection of networks and their perimeters with the aim of increasing the ability to optimize and balance the network traffic with the aim for optimizing data exchange in the port area and resolving bottlenecks of transport flows of goods while using PCS systems
- **Backup and Disaster Recovery:** Port of Ploče Authority has upgraded the virtualization platform with the aim of ensuring better management of transport flows in port areas which can guarantee the continuity and operational availability of the PCS Ploče, and its rapid recovery following serious damage caused by cyber-attacks, accidental events, sabotage, natural disasters, or other problems.

Through PROMARES project Port of Ploče Authority implemented PCS pilot related system upgrade and development services and development of the integration API-s, in relation to better exchange of data in the port area and resolving bottlenecks of transport flows of goods:

- Integration of PCS system and module for truck announcements with other control access subsystems and systems from other terminal operators. PCS system was for example integrated with truck cargo scale management system from terminal operator and data regarding cargo and truck weight have been exchanged to PCS truck announcement module. Based on PCS Truck announcements truck and cargo data have been exchanged to terminal operating system for the truck and cargo scale management.
- Integration of PCS module general cargoes, Customs with the system of TOS main concessionaires
- The Port Authority of Ploče is a user of the ERP system, which needed to be integrated with PCS system to exchange the necessary data and automate procedures. The integration of the system affects the port entrance procedures. Based on incidental situations in the maritime part, and the monitoring of the maritime aspect through the PCS system, based on the announcement of ships, truck and operational procedures, financial documents have been issued through ERP system and PCS system. With a aim of automating procedures and improving and optimising them, it is necessary to develop data exchange services and interfaces in the data receipt/transmission system in order to avoid unnecessary data overtaking.

CURRENT SITUATION



The existing IT environment in the port community of the Ploče port is complex and consists of commercially, functionally, organizationally and technologically diverse systems.

Ownership

- Government
- Commercial
- Internal

Functional overlaps and differences

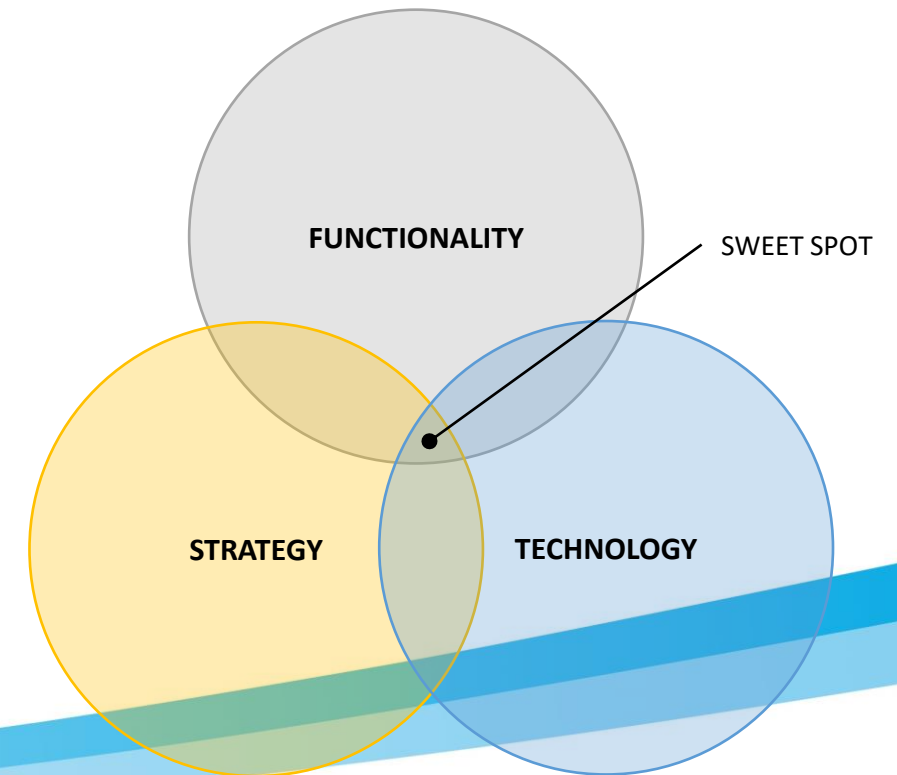
- Vessel calls

Different technologies

- Legacy client/server architecture
- New generation technology

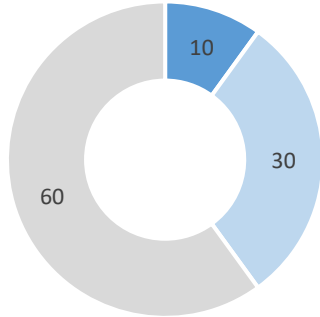
Ongoing initiatives

- PCS, CIMIS, Atlas, ...



The perception of PCS as a key information system of the port community varies considerably from user to user.

Does PCS facilitate doing your business activities?

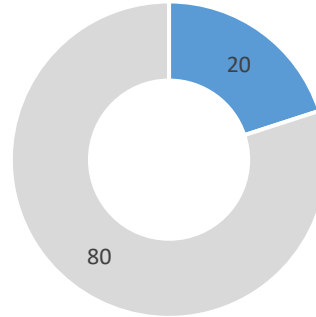


■ Yes ■ Partially ■ No

ALL USERS

"Central functionality of PCS, i.e. exchange of electronic documents between participants in port processes, is successfully implemented and is functioning as intended."

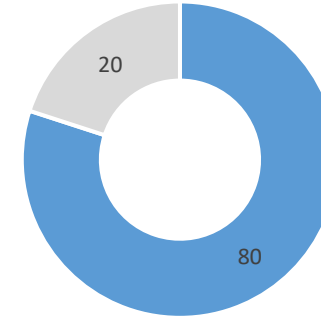
Do you consider PCS critical for doing your business activities?



■ Yes ■ No

"The value of PCS for us is not proportional to the value received by other participants due to our participation."

Should PCS meet specific, operational business needs?



■ Yes ■ No

LOW IT MATURITY USERS

"We expect PCS to meet our operational functions, i.e. functions specific to our particular business activities, cargo types or internal organizational procedures."

TIGH IT MATURITY USERS



QUALITY!



Different understanding of the role and functionality of PCS is one of the essential reasons why the perception of the PCS's value is at a lower level than expected.

TOP RECOGNIZED BENEFITS

TOP COMPLAINTS

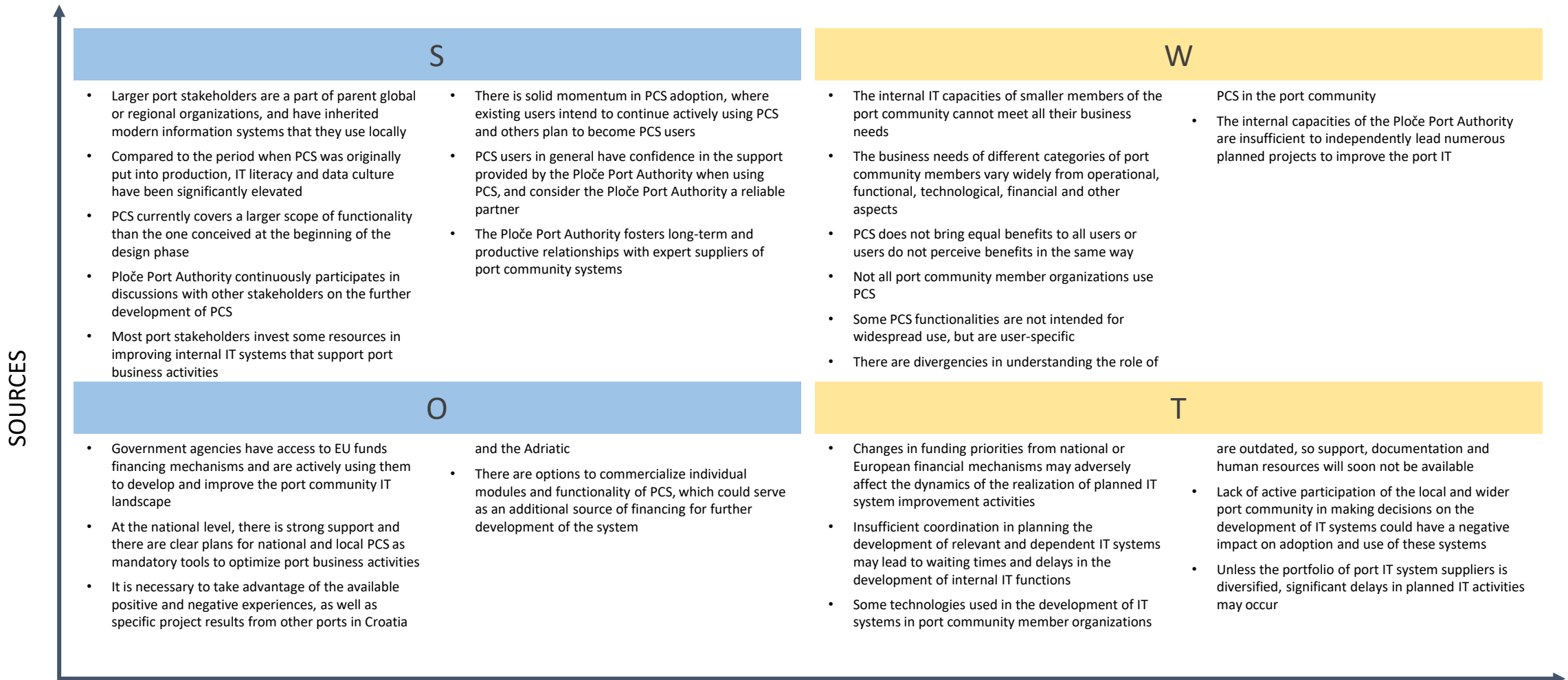
TOP UNRECOGNIZED BENEFITS

- 1 Saving time when sending and receiving port documents
- 2 Timely information about the position and status of land transportation means (trucks, trains, etc.)

- 1 Lack of discipline in entering and updating data within PCS
- 2 Orphan processes, i.e. processes that have been recorded as started but never recorded as completed

- 1 Reducing the frequency of occurrence of errors in data entry
- 2 Elimination of redundancy in data entry
- 3 Established confidence in the correctness and authenticity of data exchanged through PCS
- 4 Traceability of business documentation in electronic form

SWOT



INFLUENCES

GUIDELINES FOR THE FUTURE



All plans and strategies for development of local port IT ecosystems must be compliant with national and transnational plans and strategies on all perspectives (including technology, processes, and financing)

National Single Window

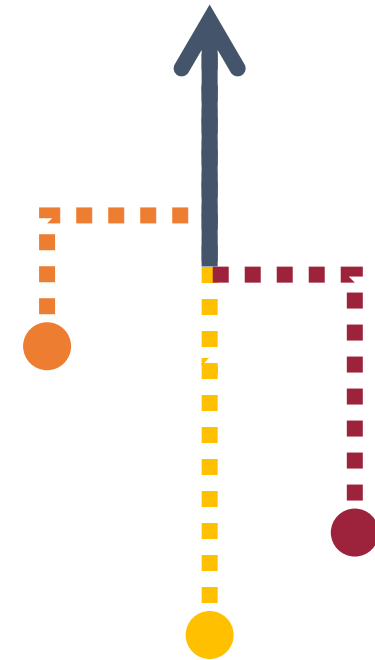
- MMPI has launched a national project to develop a single maritime interface
- Digitization of maritime formalities
- Integration of national administration IT systems with local systems.

Integration of NSW and other systems

- Key project in the context of improving and developing IT systems in the Ploče port community
- One of the main NSW features is a data bus to integrate CIMIS, E-Carina and other similar systems
- Most importantly, NSW data bus will be used to connect to local port community systems (Local Single Window)

INTESA and PROMARES projects

- **PPA participation in the INTESA and PROMARES project brings certain opportunities, but also commitments**
- **Aim is to harmonize and optimize the complete maritime transport process in order to make port and maritime transport systems more efficient and secure**
- **Important part of INTESA and PROMARES projects is upgrading and developing port IT ecosystems**



The fundamental step in defining the IT systems development strategy is to frame all current and future goals, initiatives and activities in a single mission statement.

"The Ploče Port Authority, in cooperation with other port stakeholders, is developing PCS as a central system for the most efficient exchange of electronic documents and other data between all port stakeholders and their IT systems, thereby facilitating their operations and generating additional business value."



C1 - PARTICIPATION

All members of the port community should exchange electronic documents through the PCS system.



C2 - COOPERATION

All members of the port community should contribute to the development of PCS, whether through ideas, opinions, work or funding.



C3 - EFFECTIVENESS

PCS should be the fastest, safest and most reliable way to exchange electronic documents between all port participants.



C4 - BENEFITS

PCS should facilitate executing the port stakeholders' business processes, thus bringing them added value.



C5 - INTEGRATION

All members of the port community should exchange electronic documents through the PCS system.

The principles of developing and improving PCS serve to clearly separate responsibility, prioritization, technological approaches and other aspects of the IT systems development.

1

RESPONSIBILITIES

- PPA owns, develops and maintains PCS. Other stakeholders own, develop and maintain their systems.
- PPA provides integration points to PCS. Other stakeholders adapt their systems for PCS integration points.
- PPA and other stakeholders are responsible for collaborating and communicating on topics related to PCS improvement and development

2

MODULE TYPES

Core modules - Distribution of digital documents and other data exchanged through messages. Used by all members.

Operational modules - Operational business processes of port community members. Used by some members.

Administration modules - Support the Ploče Port Authority services. Used by PPA only.

Integration modules – Integration of PCS and other IT systems in the port community. Used by some members.

3

IMPROVEMENT CRITERIA

- Functionality facilitates the performance of user business activities within the port community
- Functionality improves, accelerates, clarifies exchange of business documents between members of the port community
- Functionality uses, generates or exchanges the data required by at least two port community members (except PPA)
- Functionality uses, generates or exchanges data that each member of the port community interprets and understands in the same way

4

USER EXPERIENCE

- PCS user interfaces must be designed to allow the user to interact easily and quickly with PCS
- Avoid showing information that is not relevant to the user at that time, that is, in that step of the business process
- Divide the interfaces with a multitude of information into logical units that would be displayed on different screens
- Assign meaning to colors, so that users can know at first sight what they need to pay attention to

5

AVAILABILITY

- PCS and all its modules must always be available for use by members of the port community
- Each individual module must be implemented in an architecture that allows HA (High Availability)
- Each individual module must be compatible to, and accessible from personal computers and laptops, smartphones, tablets and other similar devices

6

INTEGRATION OPTIONS

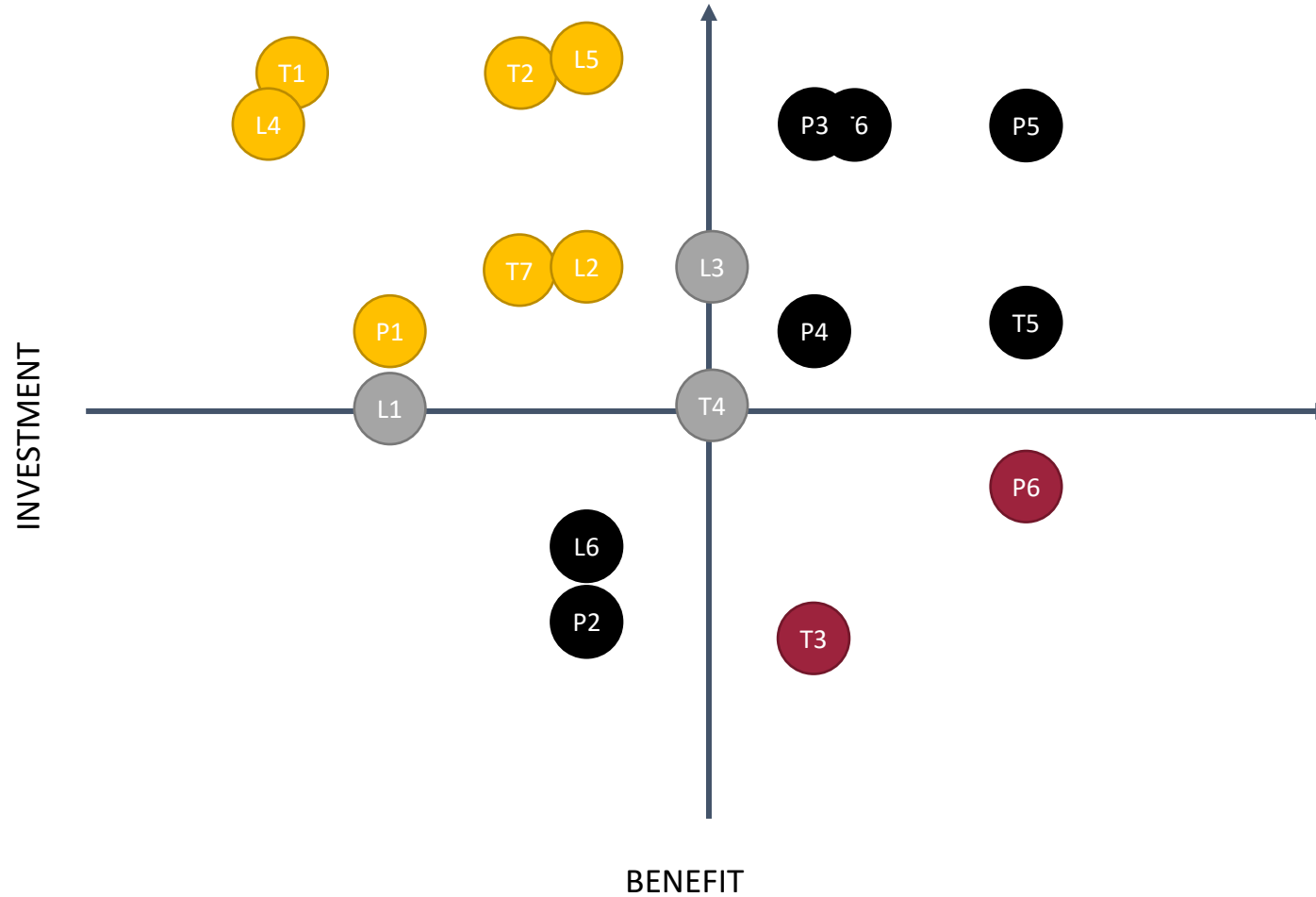
ESB intergration - Used to enable the exchange of individual digital documents, i.e. generating documents outside of PCS and sending them to PCS for distribution to other users

API integration - Used to enable the functionality of generating documents within the PCS, but through calls from external systems. Also, API integration can help achieve the functionality of exporting and importing larger amounts of data, structured in various ways

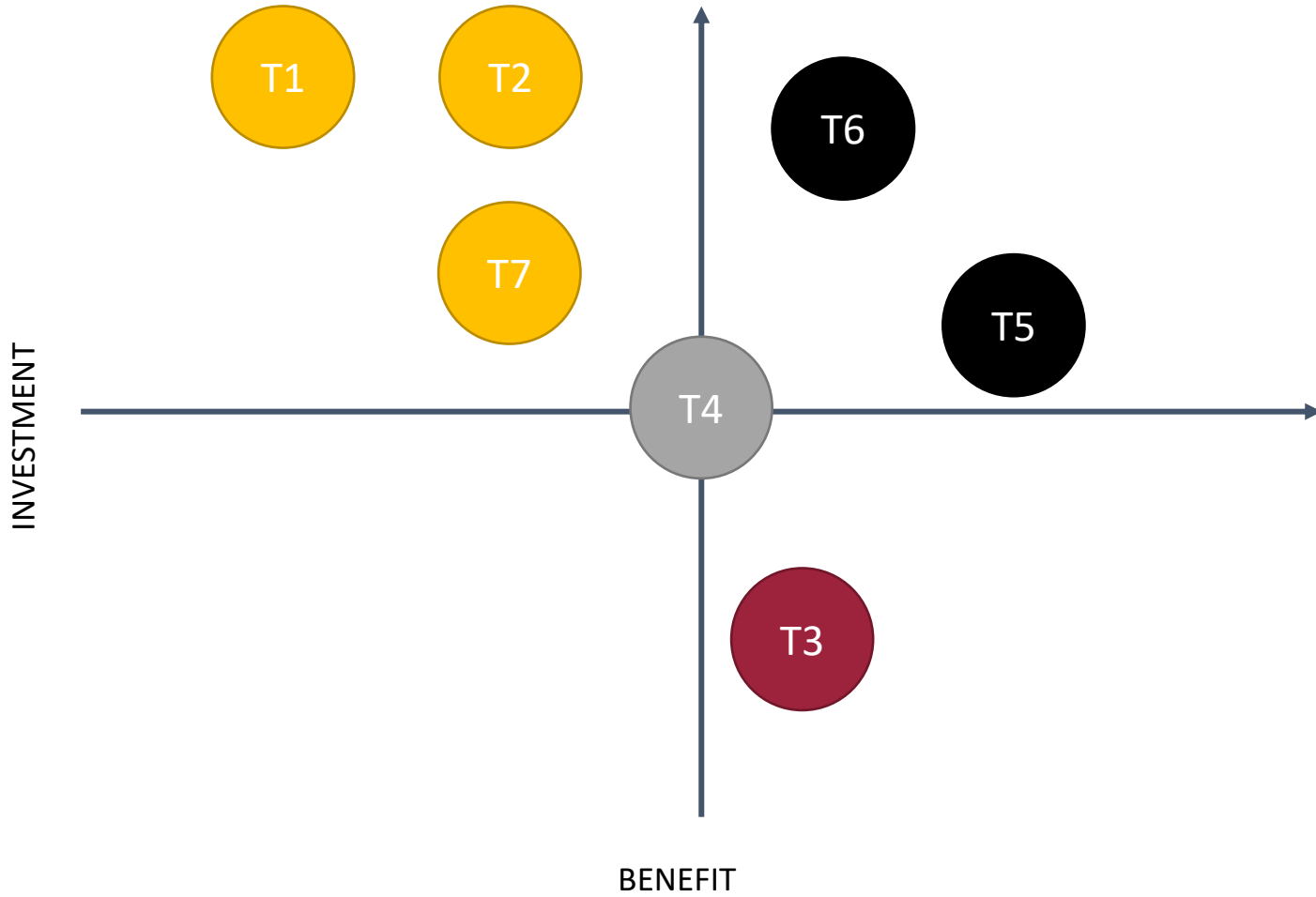
FUTURE IMPROVEMENTS



On the value matrix below, all suggested improvements and activities are displayed. The value matrices for each of the three categories are shown in the corresponding sections.

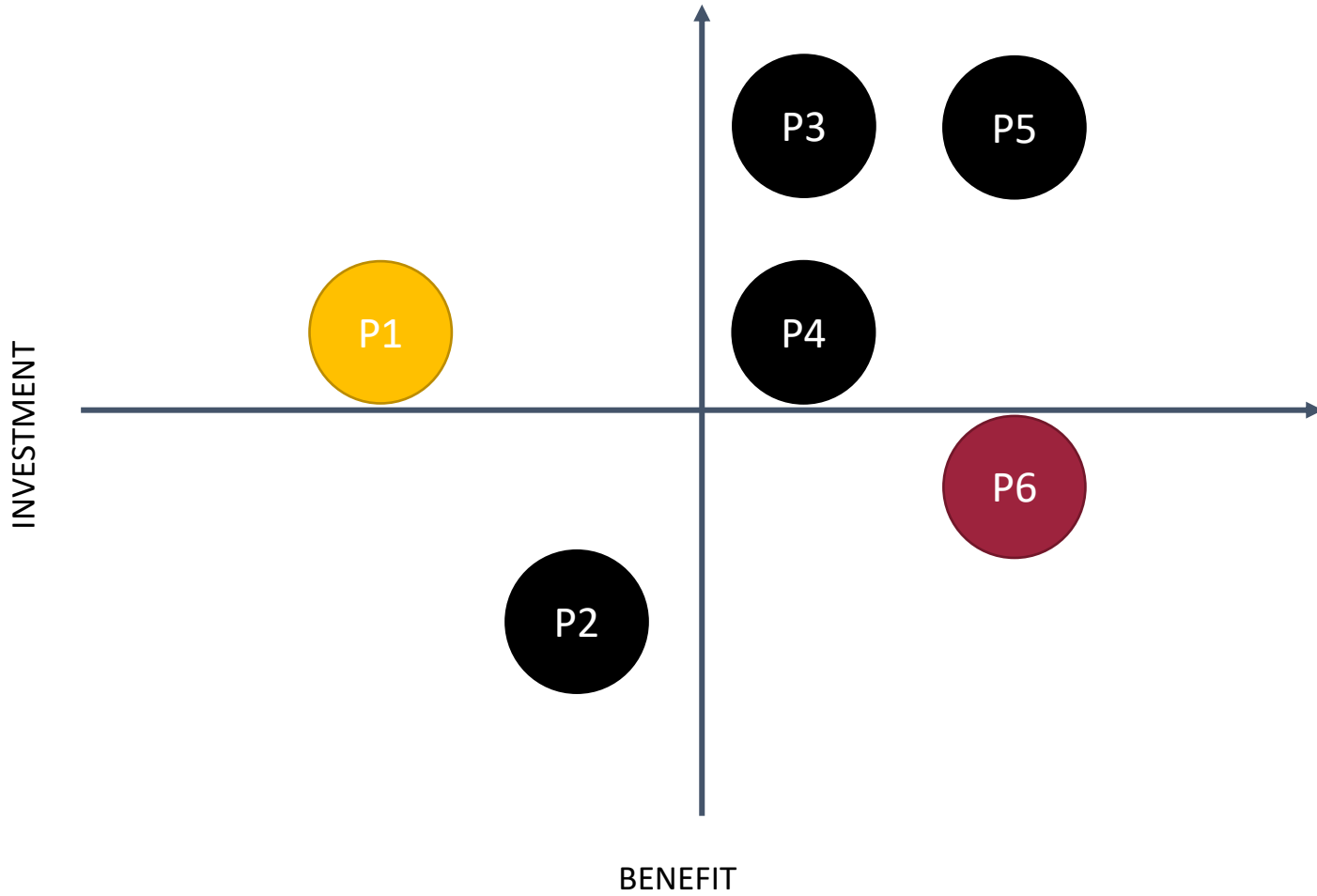








Technology



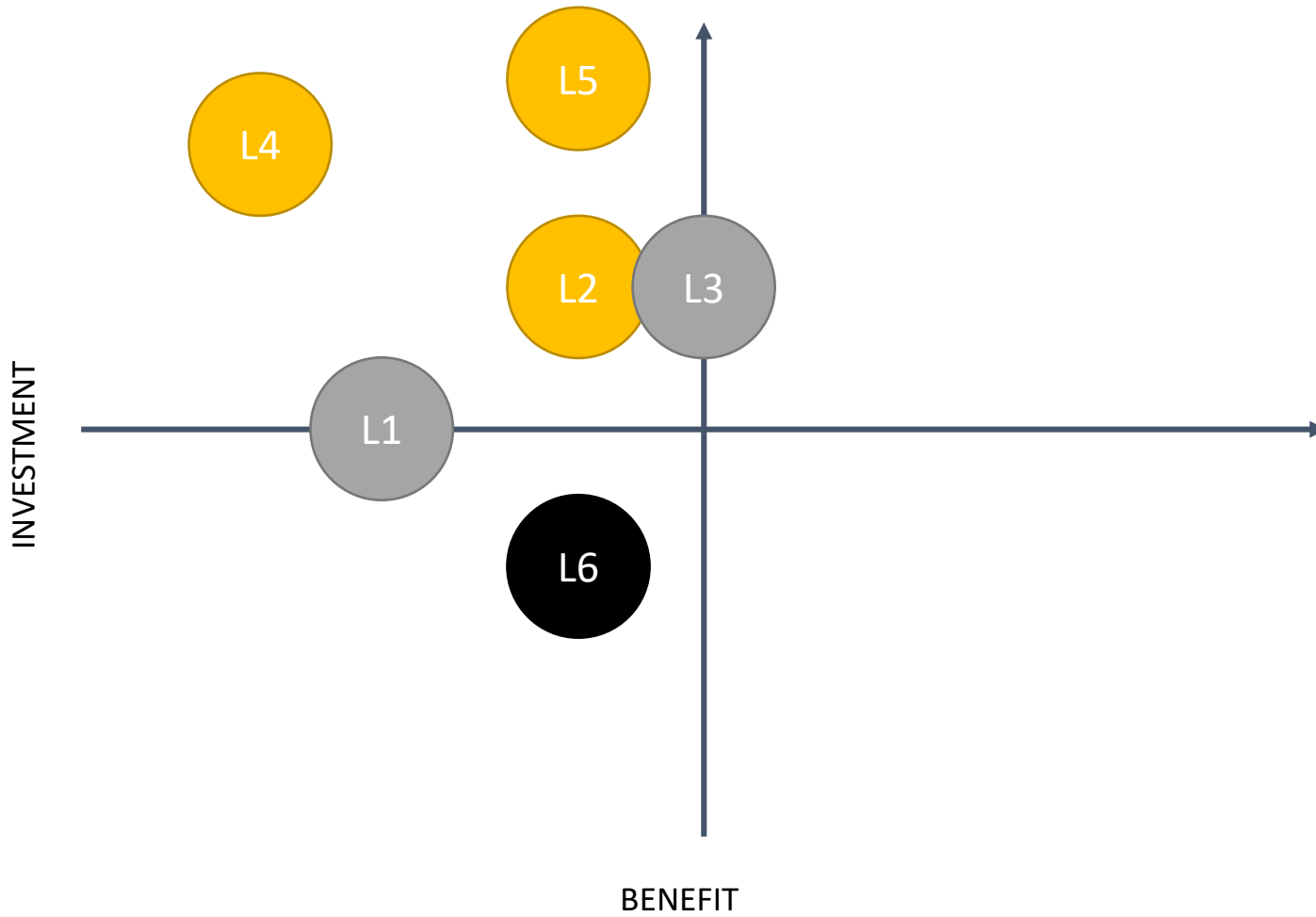
- T1 Integration module - CIMIS
- T2 Integration module – e-Carina
- T3 UI Optimization
- T4 Ticketing application
- T5 Open integration platform
- T6 Business data warehouse and analytics system
- T7 Strategy management system







Processes



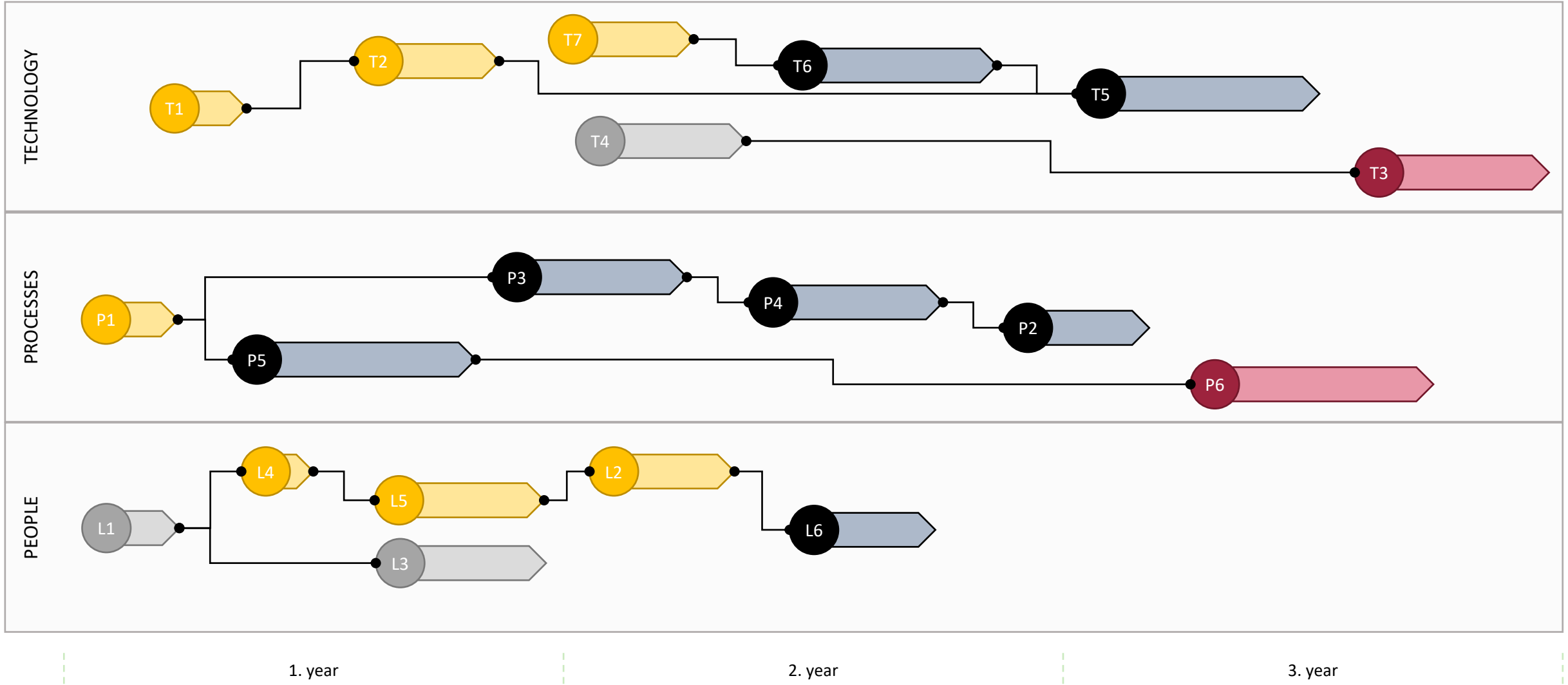
-  P1 PCS adoption and usage discipline monitoring
-  P2 Monitoring "orphan" processes
-  P3 Process wait time monitoring
-  P4 Process anomalies detection
-  P5 24/7 user support – 1st level
-  P6 24/7 user support – 2nd and 3rd level

People



-  L1 Local action group
-  L2 Collaboration tools
-  L3 Idea management
-  L4 Proactive communication on the PCS status topics
-  L5 Net promoter score and periodic surveys
-  L6 Communication program and activity plan

Roadmap



CONCLUSION



In conclusion, the foundation of this strategy is the existing Port Community System Here is why:



National and cross-border initiatives are shaping the future of PCS by providing positive examples



PCS is scaling out in reach and capabilities, thus becoming a key port resource



Internal IT initiatives are welcome and encouraged, but delays in adopting PCS will cause issues



Port community must be actively involved in PCS development to eliminate risk and skepticism



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