BEAT PROJECT

WP 3 – Activity 3.2

Case study

Name of the organization (Technology Transfer Offices)	Polo Tecnologico di Pordenone "Andrea Galvani" Via Roveredo 20/b 33170 PORDENONE
Country	Italy
Major services provided	The Polo Tecnologico di Pordenone "Andrea Galvani" was founded in 2002. The Polo "Andrea Galvani" a motor to speed up the various business ideas that live of technology transfer. Being a point of conjunction at the companies service, the Polo wants to provide not only for the knowledge, but also to help in obtaining financial resources, funded by public institutions, and by Venture Capital, thus increasing skills and experience at worldwide level. The services that Polo Tecnologico provide are mostly around Business Model Canvas, Co-working, Business creation, Demadoor, Department over clouds-social visions and competences for business development, business financing, information and legal guidelines etc.
Best practices implemented	The Polo "Andrea Galvani" is in fact an engine to accelerate the entrepreneurial ideas that feed on

	technology transfer and start to sustainable growth, from the economic point of view, but also environmental and social. It is a physical venue (the Park, in fact) where companies can develop innovation-based entrepreneurial challenges, but it is also a network hub linked to the research and supply of partners, technologies and competences by Universities, Science Parks and Italian and international Research Centers.
	Some of the best practices implemented by the Polo Tecnologico are:
	• The Polo Tecnologico di Pordenone, offers to the companies' solutions and assistance in the field of innovative materials.
	• The Polo Tecnologico di Pordenone, in collaboration with various professionals working in various fields of law, provides an information service and legal guidance to companies in the following areas: Right of new technologies, privacy; Contracts and Industrial Law; Corporate Law and Bankruptcy; Taxation; and Labor law and security.
	• The Polo Tecnologico, in collaboration with AREA Science Park, provides highly qualified personnel in possession of know-how and specialized knowledge of the patent, a new professional and highly specialized figure. PATLIB is the name that identifies a network of patent information centers all over Europe. The network was created to encourage the use and knowledge of patent by researchers, industry members and those who can benefit from the enlargement of their sources of technical and scientific information.
	• The Polo Tecnologico, thanks to the collaboration of the AREA Science Park, provides the business intelligence service in order to properly orient the research and development projects, investment in the growth of competitiveness or the birth of a new business. The Companies may turn to this service to: Support the decision making processes aimed at planning of new products and processes, and early detection of emerging technologies and development trends in order to orient the best investment and to gather new opportunities for business expansion.

Do you know of any company, in your network, being implementing innovative solutions in the blue economy industries?	• MEC MARINE http://www.mecmarine.it/
Competences and resources supportive of the blue economy (innovative solutions and technologies)	• MEC MARINE http://www.mecmarine.it/
Strength and weaknesses for the creation of a cross-border cluster on the shipbuilding and blue economy across Italy and Croatia	• Strongly encouraged. • Networking even through our Interreg project RETRACKING about circular economy (carbon fiber reinforced materials) in the shipbuilding sector.
Contribution to the cluster in terms of services/activities	• Transfer of best practices through our Interreg project RETRACKING about circular economy (carbon fiber reinforced materials) in the shipbuilding sector.
Link / resources	www.polo.pn.it