

## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

### Between the Parties:

- The **Unioncamere del Veneto** (hereinafter UCV) is the Association of all Camere di Commercio (Chambers of Commerce, CCIAA) of Veneto Region. Its activities regard the support and promotion of local business activities, coordinating the relations with the Veneto Region and the local authority representatives. Its mission is to promote the development of local economy.
- The **Camera di Commercio di Padova** (hereinafter CCIAA) is an autonomous public organization. Its activities regard the support and promotion of local business activities. Its mission is to sustain the development of local business economy and system.
- The **Maritime Technology Cluster FVG S.c.ar.l.** (hereinafter MareFVG) is a Limited Consortium non-profit company. Its activities aim to promote and develop scientific and applied research, the technological advancement and training of the companies engaged in the maritime sectors as well as the development of inter-firm relationships. Its mission is favor the technological development of organizations/companies of maritime industries.
- The **ConCentro** is a special agency of the Chamber of Commerce of Pordenone - Udine and a training institute accredited by the Autonomous Region of Friuli Venezia Giulia focused on the providing of training services and activities financed with public resources. Its mission is to enhance the competitiveness of local organizations/companies.
- The **Cantiere Navale Vittoria** (hereinafter Cantiere Vittoria) is a Limited company specialized military, paramilitary, workboat, commercial and transport vessels of up to 100 meters in length. Since its foundation, the company has awarded several international contracts from Public Authorities of Italy, Malta, Cyprus, Libya, Croatia, Slovenia, Tunisia, Algeria, Russia and Romania, as well as several other projects from some of the most important Italian oil & gas, transport and maritime construction firms.

- The **Cantiere Navale Serenissima** (hereinafter Cantiere Serenissima) is an Unlimited private company engaged in shipbuilding industry with a focus on the recovery and maintenance of ships and boats. Its mission is to improve the ships and boats lifecycle.
- The **General Fluidi** is a Limited private company engaged in the design and manufacturing of cylinders and hydraulic power units applicable to machineries of various industries. Its mission is to improve the quality and accessibility of hydraulic industrial systems.
- The **CPI-ENG S.r.l.** (hereinafter CPI-ENG) is Limited engineering consulting firm that offers services in the field of industrial automation, industry 4.0 solutions as well as services of HR selection. Its mission is enhance the competitiveness of firms through the product and/or process innovation in order to face the contemporary challenges.
- The **University of Rijeka, Faculty of Maritime Studies** (hereinafter Faculty of Maritime Studies) is a Croatian public Institution that provides educational cycles (undergraduate, graduate and postgraduate studies) as well as scientific activities in the field of Maritime Economy. Its mission is to provide knowledge in the fields of engineering, technology, economics, law and management in order to develop the necessary skills and competences to success in maritime and related transport industries.
- The **Istrian Development Agency - IDA Ltd.** (hereinafter IDA) is a Croatian regional development agency owned by Region of Istria and all Istrian cities (Buje, Buzet, Labin, Novigrad, Pazin, Poreč, Pula, Rovinj, Umag, Vodnjan), focused on economy development in Istria. Its mission is to work on different scope of activities and their implementation on various projects in accordance with sustainable development.
- The **Murgons Ltd.** (hereinafter Murgons) is Limited private company providing services in underwater construction works. Its mission is to support the development of maritime industry.
- The **Easy Way Techniques Ltd.** (hereinafter EWT) is a Limited manufacturing company with the main fields of activities in boating and automotive industries. Its mission is to support renewable energy products using the ZERO WASTE manufacturing process.
- The **NORTHEAST TRAVEL Ltd.** (hereinafter NorthEast) is a travel agency specialized for nautical tourism. Its mission is to provide professional service in all stages of holiday, from finding a boat and skipper, choosing the route, helping with check in and check out, and also assist through cruise.

The BEAT (Blue enhancement action for technology transfer) project, funded by the EU Interreg V Italy-Croatia 2014-2020 Programme, aims at enhancing innovation skills for blue SMEs and promoting the development of cross border cluster on maritime/blue technologies for knowledge sharing and SMEs' competitiveness.

### **Article I: The Purpose of Memorandum**

The purpose of this MoU is to promote trans-national partnership to sustain the growth, the economic and institutional development of the parties involved in the blue economy operating in Croatia and Italy (mainly, but not limited to) actors based in the regions facing the Adriatic – Ionian Sea, through the creation of a network of diversified stakeholders aimed to support collaboration for knowledge creation and exchange, progress in competences and entrepreneurship opportunities at the international level.

Cooperation activities envisaged by this Memorandum are based on the principle of equality, mutual benefit and win-win collaboration. Parties commit themselves to give priority and communication in mutual involvement in any activity, project or initiative linked to the targeted territories and the reference topics of the BEAT project.

### **Article II: Scope of Cooperation**

The cooperation between the above-mentioned Parties mainly includes the following contents:

#### **Sustain knowledge exchange and business support through community development** (regular meetings and events, shared dataset of contacts)

Parties will be involved in constant sharing of details related to initiatives and activities linked to blue sector and innovation relying on information sources at regional and national level. Public meetings bridging production and technology chains, project related events and institutional and policy activities will be diffused among respective stakeholders. In addition, the parties will operate simultaneously for designing joint events or side events of common interest for both territories involved.

#### **Promotion of joint innovation activities to foster sustainable product and process innovation in the field of blue economy**





Parties will coordinate themselves to organize common events tailored to support product and process innovation in the field of blue economy. Specific topics will be agreed by the parties involved and will be supported by local stakeholders and public administrations with the aim of stimulating the participation of enterprises. In addition, parties involved will clearly define target groups involved and the main aim of the event.

### **Support to technology transfer among research organizations and firms to enhance business competitiveness within the blue economy / value chain**

The parties will define a framework of relations designed to support mutual coordination among target groups of both territories – enterprises, universities and research centres. The objective is to facilitate the exchange of key information for linking interested actors in technology transfer activities to enhance business and innovation competitiveness of the blue economy and related value chain.

Specific innovation forums will be organized once per year focusing on tailored innovation topics combining needs and priorities of the target groups. The parties will regularly share project achievements to the target groups and will diffuse and inform interested actors on active business and innovation platforms in the blue sector.

### **Collaboration to sustain internationalization**

All parties will work together to define standardized procedures to support and sustain internationalization through sharing of information on mutual fairs organized by aggregation and business-related players, stimulate the participation of enterprises to any matchmaking event, support joint development of European projects and sharing of mutual portfolio on enterprises involved in the network. On site initiatives will be designed with the involvement of the local reference party to support the organization of study visits, mutual exchange of delegations during local events and organization of custom matchmaking events. The before mentioned activities will be organized in accordance to internal procedure of each Party.

### **Article III: Governance**

All Parties of the Memorandum of Understanding guarantee their commitment in the scope of cooperation. Any decision regarding the activities implemented will be taken at a majority of two thirds and each Party will have one vote. A Coordinator will be selected and will be responsible for coordinating the parties and for reporting at least quarterly on the activities foreseen after collecting contribution from all the parties involved. All parties will guarantee diffusion and dissemination of the activities promoted in the Memorandum of Understanding.

Each Party will have the role of Coordinator for 1 year, following the order indicated at the beginning of this document.

#### **Article IV: The Final Terms**

The Parties are committed to securing confidentiality and non-disclosable information and protecting the intellectual property rights and other the legitimate rights and interests of the other Parties.

Matters not covered by the Memorandum shall be settled with the written agreement of the interested Parties, as a supplement to the memorandum.

The Memorandum will be effective for two years, during which it may be amended or extended with a written proposal from either Party and the agreement of the other Parties. If either Party wishes to terminate the Memorandum, a three-month advance notice in writing, as well as a written consent by the other Parties, are required.

This Memorandum consists of 17 pages and exists in 13 original copies; each Party holds an original one.

Done in duplicate on \_\_\_\_\_

## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **Unioncamere del Veneto**

**Roberto Crosta**

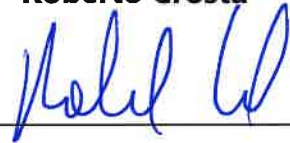
  
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## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **Camera di Commercio di Padova**

**Roberto Crosta**



## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **Maritime Technology Cluster FVG S.c.ar.l.**

**Lucio Sabbadini**





## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **ConCentro**

**Emanuela Fattorel**



## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **Cantiere Navale Vittoria**

**Matteo Teodori**

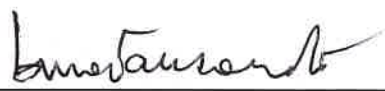


## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 21. 05. 2019

For the **Cantiere Navale Serenissima**

**Bruno Panzanato**

  
\_\_\_\_\_

## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2018

For the **General Fluidi**

**Andrea Tiburli**

  
\_\_\_\_\_

## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22/05/2019

For the **CPI-ENG S.r.l.**

**Delia Barzotti**



**CPI-ENG Srl** *Società Unipersonale*  
SEDE LEGALE E OPERATIVA:  
Via del Lavatoio, 4 - 34132 TRIESTE  
Tel. 040 3494111 - Fax 040 3494199  
e-mail: [info@cpi-eng.it](mailto:info@cpi-eng.it)  
Cod. Fisc. e Part. IVA: 01090520329



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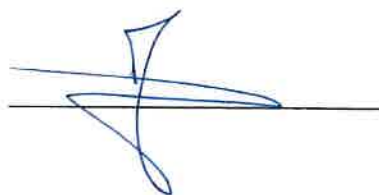
Date 21. 05. 2019.

For the **Faculty of Maritime Studies**

**University of Rijeka**

**Full. prof. Alen Jugović, PhD**

SVEUČILIŠTE U RIJECI  
POMORSKI FAKULTET U RIJECI  
RIJEKA, Studentska ulica 2  
1



## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 22.05.2019

For the **Istrian Development Agency –  
IDA Ltd.Dr.sc. Boris Sabatti, CEO**



## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 06.06.2019

For the **Murgons d.o.o.**

**Marko Radolović, CEO**



## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 04.06.2019

For the **Easy Way Techniques Ltd**  
**Slobodan Varga, CEO**

**EASY WAY TECHNIQUES**

J.d.o.o.  
Jesenovec, Matije Gupca 47

## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date 12.06.2019.

For the **NORTHEAST TRAVEL** Ltd.

**Daniel Vučetić, CEO**



**NORTHEAST TRAVEL**  
d.o.o.  
P U L A, Teslina ulica 10  
OIB 97243389452





## Memorandum of Understanding on trans-national cooperation for economic development in the blue economy

Date: 23 May 2019

For the **Center of Technology Transfer llc.**

**Nina Antičić**

*Nina*  
CENTAR ZA TRANSFER  
TEHNOLOGIJA  
d.o.o. ZAGREB



## Expression of interests

### Trans-national cooperation for economic development in the blue economy

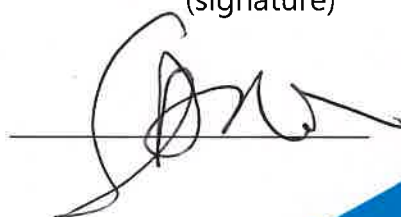
The following parties express their interest in the scope of cooperation and the activities included in the Memorandum of Understanding on trans-national cooperation for economic development in the blue economy.

They are committed to sustain and contribute to the cooperation through their expertise, network, field of specialization and related activities as well as to support the enlargement of the cooperation through institutional engagement in a subsequent phase.

Name

(signature)

Prof. Eleonora Di Maria - University of Padova



## Expression of interests

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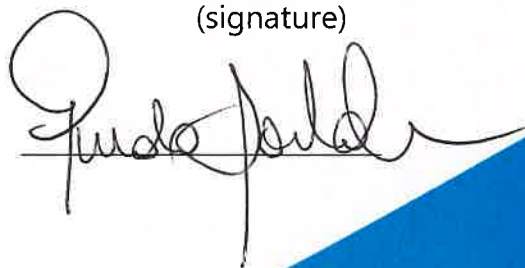
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(signature)

Prof. Guido Bortoluzzi – University of Trieste



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Name

Prof. Petra Karanikic – University of Rijeka

(signature)

Petra Karanikic

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Name

(signature)

Prof. Edvard Tijan – University of Rijeka





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Name

(signature)

Autorità di Sistema Portuale del Mare Adriatico  
Settentrionale – Porti di Venezia e Chioggia  
(North Adriatic Sea Port Authority –  
Ports of Venice and Chioggia)

